## TAX RETURN FILING INSTRUCTIONS

ILLINOIS FORM AG990-IL

### FOR THE YEAR ENDING

JUNE 30, 2021

### PREPARED FOR:

THE DELTA INSTITUTE 35 E. WACKER DR. NO. 1200 CHICAGO, IL 60601

### PREPARED BY:

PLANTE & MORAN, PLLC 10 S. RIVERSIDE PLAZA, 9TH FLOOR CHICAGO, IL 60606

### **AMOUNT OF TAX:**

NO PAYMENT IS REQUIRED.

### MAKE CHECK PAYABLE TO:

NOT APPLICABLE

### MAIL TAX RETURN TO:

OFFICE OF THE ATTORNEY GENERAL CHARITABLE TRUST BUREAU 100 WEST RANDOLPH ST., 11TH FLOOR CHICAGO, IL 60601-3175

### RETURN MUST BE MAILED ON OR BEFORE:

PLEASE MAIL AS SOON AS POSSIBLE.

### **SPECIAL INSTRUCTIONS:**

THE REPORT SHOULD BE SIGNED AND DATED BY AN AUTHORIZED INDIVIDUAL(S).

A COMPLETE COPY OF THE FEDERAL RETURN, FORM 990 WITHOUT SCHEDULE B, AND A COPY OF THE FINANCIAL STATEMENTS WERE ATTACHED TO THE GOVERNMENT/MAILING COPY OF THIS RETURN.

Form AG99	90-IL
Revised	1/19

For Of	fice Use Only ILLINOIS CHARITABLE ORGANIZATION ANNUAL	REPORT		Form AG990-II
PMT		_		Revised 1/19
	Charitable Trust Bureau, 100 West Randol 11th Floor, Chicago, Illinois 60601	bu C		032618
AMI		X		<b>all items attached:</b> f IRS Return
AIVI	-	Make Checks	= '1	I Financial Statements
	Beginning 07/01/2020	Payable to		f Form IFC
INIT		the Illinois Charity		Annual Report Filing Fee
	& Ending 06/30/2021	Bureau Fund	\$100.00	O Late Report Filing Fee
	al ID# 36-4210191 MO DAY YR			MO DAY YR
Are c		ganization was crea	ited:	02/06/1998
	LEGAL NAME THE DELTA INSTITUTE	Year-end amounts		
	MAIL	A) ASSETS	A) \$	8,129,187.
A	DDRESS 35 E. WACKER DR., NO. 1200	B) LIABILITIES	B) \$	1,840,508.
	A, STATE CHICAGO, IL	C) NET ASSETS	C) \$	6,288,679.
Z	P CODE 60601	DED OF UT A OF		AMOUNT
I.	SUMMARY OF ALL REVENUE ITEMS DURING THE YEAR:	PERCENTAGE 46.747 %	D) \$	AMOUNT 863,805.
	D) PUBLIC SUPPORT, CONTRIBUTIONS & PROGRAM SERVICE REV. (GROSS AMTS.)  E) GOVERNMENT GRANTS & MEMBERSHIP DUES	41.389%		764,800.
	F) OTHER REVENUES	11.864%		219,236.
	.,			,
	G) TOTAL REVENUE, INCOME AND CONTRIBUTIONS RECEIVED (ADD D, E, & F)	100 %	G) \$	1,847,841.
II.	SUMMARY OF ALL EXPENDITURES DURING THE YEAR:	10 000		225 522
	H) OPERATING CHARITABLE PROGRAM EXPENSE	42.028%	H) \$	985,698.
	I) EDUCATION PROGRAM SERVICE EXPENSE	%	, l <sub>I)</sub> \$	
	I) EDUCATION PROGRAM SERVICE EXPENSE	70	) j) j	
	J) TOTAL CHARITABLE PROGRAM SERVICE EXPENSE (ADD H & I)	42.028%	J) \$	985,698.
	J1) JOINT COSTS ALLOCATED TO PROGRAM SERVICES (INCLUDED IN J):			
	K) GRANTS TO OTHER CHARITABLE ORGANIZATIONS	33.385%	K) \$	783,000.
	K) GRANTS TO OTHER GHANTABLE ONGANIZATIONS	33.303%	) N) Ф	705,000.
	L) TOTAL CHARITABLE PROGRAM SERVICE EXPENDITURE (ADD J & K)	75.413%	L) \$	1,768,698.
	M) MANAGEMENT AND GENERAL EXPENSE	18.231%	M) \$	427,590.
	N) FUNDRAISING EXPENSE	6.356%	N) \$	149,075.
	N) TONDRAISING LAFENSE	0.330 /6	) N) Ф	140,075
	0) TOTAL EXPENDITURES THIS PERIOD (ADD L, M, & N)	100 %	0) \$	2,345,363.
III	SUMMARY OF ALL PAID FUNDRAISER AND CONSULTANT ACTIVITIES:			
	(Attach Attorney General Report of Individual Fundraising Campaign- Form IFC. One for each PFR.)			
	PROFESSIONAL FUNDRAISERS: P) TOTAL AMOUNT RAISED BY PAID PROFESSIONAL FUNDRAISERS	100.0/	, P) \$	0.
	P) TOTAL AMIDUNT NAISED BY PAID PROFESSIONAL FUNDRAISERS	100 %	η γ	<u> </u>
	Q) TOTAL FUNDRAISERS FEES AND EXPENSES	%	, Q) \$	
	R) NET RECEIVED BY THE CHARITY (P MINUS Q=R)	%	R) \$	
	PROFESSIONAL FUNDRAISING CONSULTANTS:		C/ (f)	0
l <sub>IV</sub>	S) TOTAL AMOUNT PAID TO PROFESSIONAL FUNDRAISING CONSULTANTS  COMPENSATION TO THE (3) HIGHEST PAID PERSONS DURING THE YEAR	\R·	S) \$	0.
	T) NAME, TITLE: WILLIAM SCHLEIZER, CEO		T) \$	177,127.
	U) NAME, TITLE: KEVIN DICK, DIRECTOR OF PROGRAMS		U) \$	128,037.
	V) NAME, TITLE: HELEN HARDY, DIRECTOR OF FINANCE & OPS		V) \$	126,068.
V.	CHARITABLE PROGRAM DESCRIPTION: CHARITABLE PROGRAM (3 HIGHEST BY \$ EXPENDED CODE CATEGORIES	0)	List or	n back side of instructions
2-20			14/1 //	081
098091 04-22-20	W) DESCRIPTION: PREVENTION OF POLLUTION  X) DESCRIPTION: NEIGHBORHOOD AND COMMUNITY DEVELOPMENT		W) # X) #	112
00860	Y) DESCRIPTION:		Y) #	<u> </u>

IF	THE ANSWER TO ANY OF THE FOLLOWING IS YES, ATTACH A DETAILED EXPLANATION:	- 1	YES	NO
1.	WAS THE ORGANIZATION THE SUBJECT OF ANY COURT ACTION, FINE, PENALTY OR JUDGMENT?	1.		X
2.	HAS THE ORGANIZATION OR A CURRENT DIRECTOR, TRUSTEE, OFFICER OR EMPLOYEE THEREOF, EVER BEEN CONVICTED BY ANY COURT OF ANY MISDEMEANOR INVOLVING THE MISUSE OR MISAPPROPRIATION OF FUNDS OR ANY FELONY?	2.		Х
3.	DID THE ORGANIZATION MAKE A GRANT AWARD OR CONTRIBUTION TO ANY ORGANIZATION IN WHICH ANY OF ITS OFFICERS, DIRECTORS OR TRUSTEES OWNS AN INTEREST; OR WAS IT A PARTY TO ANY TRANSACTION IN WHICH ANY OF ITS OFFICERS, DIRECTORS OR TRUSTEES HAS A MATERIAL FINANCIAL INTEREST; OR DID ANY OFFICER, DIRECTOR OR TRUSTEE RECEIVE ANYTHING OF VALUE NOT REPORTED AS COMPENSATION?	3.		Х
4.	HAS THE ORGANIZATION INVESTED IN ANY CORPORATE STOCK IN WHICH ANY OFFICER, DIRECTOR OR TRUSTEE OWNS MORE THAN 10% OF THE OUTSTANDING SHARES?	4.		X
5.	IS ANY PROPERTY OF THE ORGANIZATION HELD IN THE NAME OF OR COMMINGLED WITH THE PROPERTY OF ANY OTHER PERSON OR ORGANIZATION?	5.		X
6.	DID THE ORGANIZATION USE THE SERVICES OF A PROFESSIONAL FUNDRAISER? (ATTACH FORM IFC)	6.		X
7a.	DID THE ORGANIZATION ALLOCATE THE COST OF ANY SOLICITATION, MAILING, ADVERTISEMENT OR LITERATURE COSTS BETWEEN PROGRAM SERVICE AND FUNDRAISING EXPENSES?	7.		X
7b.	IF "YES", ENTER (i) THE AGGREGATE AMOUNT OF THESE JOINT COSTS \$ ; (ii) THE AMOUNT ALLOCATED TO PROGRAM SERVICES \$ ; (iii) THE AMOUNT ALLOCATED TO MANAGEMENT AND GENERAL \$ ; AND (iv) THE AMOUNT ALLOCATED TO FUNDRAISING \$			
8.	DID THE ORGANIZATION EXPEND ITS RESTRICTED FUNDS FOR PURPOSES OTHER THAN RESTRICTED PURPOSES?	8.		X
9.	HAS THE ORGANIZATION EVER BEEN REFUSED REGISTRATION OR HAD ITS REGISTRATION OR TAX EXEMPTION SUSPENDED OR REVOKED BY ANY GOVERNMENTAL AGENCY?	9.		Х
10.	WAS THERE OR DO YOU HAVE ANY KNOWLEDGE OF ANY KICKBACK, BRIBE, OR ANY THEFT, DEFALCATION, MISAPPROPRIATION, COMMINGLING OR MISUSE OF ORGANIZATIONAL FUNDS?	10.		Х
11.	LIST THE NAME AND ADDRESS OF THE FINANCIAL INSTITUTIONS WHERE THE ORGANIZATION MAINTAINS ITS THREE LARGEST ACCOUNTS:			
	MB FINANCIAL BANK, 1 E. WACKER DR., CHICAGO, IL 60601			
	CHASE BANK, 35 W. WACKER, CHICAGO, IL 60601			
12.	NAME AND TELEPHONE NUMBER OF CONTACT PERSON: WILLIAM SCHLEIZER - (312) 554-0900			

### ALL ATTACHMENTS MUST ACCOMPANY THIS REPORT - SEE INSTRUCTIONS

UNDER PENALTY OF PERJURY, I (WE) THE UNDERSIGNED DECLARE AND CERTIFY THAT I (WE) HAVE EXAMINED THIS ANNUAL REPORT AND THE ATTACHED DOCUMENTS, INCLUDING ALL THE SCHEDULES AND STATEMENTS, AND THE FACTS THEREIN STATED ARE TRUE AND COMPLETE AND FILED WITH THE ILLINOIS ATTORNEY GENERAL FOR THE PURPOSE OF HAVING THE PEOPLE OF THE STATE OF ILLINOIS RELY THEREUPON. I HEREBY FURTHER AUTHORIZE AND AGREE TO SUBMIT MYSELF AND THE REGISTRANT HEREBY TO THE JURISDICTION OF THE STATE OF ILLINOIS.

### **BE SURE TO INCLUDE ALL FEES DUE:**

- 1.) REPORTS ARE DUE WITHIN SIX MONTHS OF YOUR FISCAL YEAR END.
- 2.) FOR FEES DUE SEE INSTRUCTIONS.
- 3.) REPORTS THAT ARE LATE OR INCOMPLETE ARE SUBJECT TO A \$100.00 PENALTY.

### WILLIAM SCHLEIZER

PRESIDENT or TRUSTEE (PRINT NAME)

SIGNATURE

DATE

ALLISON HOLLY, TREASURER

TREASURER or TRUSTEE (PRINT NAME)

SIGNATURE

DATE

KIMBERLY A. HAUMANN

PREPARER (PRINT NAME)

05/09/2022





10 South Riverside Plaza 9th Floor Chicago, IL 60606 Tel: 312.207.1040 Fax: 312.207.1066 plantemoran.com

December 29, 2021

Office of the Attorney General Charitable Trust Bureau ATTN: Annual Report Section 100 W. Randolph St., 11th Floor Chicago, IL 60601

Re: The Delta Institute

CO: 01-032618 Form: AG990-IL Year End: 6/30/21

### Dear Sir or Madam:

Information necessary to file a complete and accurate return for the above taxpayer is not available. We thus request an automatic 60-day extension of time through February 28, 2022 to file such return. If you have any questions or need additional information, please call the undersigned at 312.207.1040.

Sincerely,

Plante & Moran, PLLC

Kimberly A. Haumann

cc: The Delta Institute







10 South Riverside Plaza 9th Floor Chicago, IL 60606 Tel: 312.207.1040 Fax: 312.207.1066 plantemoran.com

February 27, 2022

Office of the Attorney General Charitable Trust Bureau Attn: Annual Report Section 100 W. Randolph St., 11<sup>th</sup> Floor Chicago, IL 60601-3175

Subject: Illinois additional extension of time to file AG990-IL

Re: The Delta Institute

CO#: 01-032618 Year End: 6/30/2021

### Dear Sir or Madam:

As the accountants for the above-mentioned taxpayer, we are requesting an additional two and a half months of time to file the Illinois Charitable Organization Annual Report, Form AG990-IL. The information necessary to file a complete and accurate return is not yet available. We will complete the Illinois annual report as soon as we received all necessary information. The final return will be filed by the extended due date of May 15, 2022.

As requested by your office, we are attaching the following information to our request for additional time:

- 1. Tentative draft of Form AG990-IL;
- 2. Tentative draft of Financial Statements;
- 3. Statutory fee of \$15;
- Copy of the application for extension of time filed with the Internal Revenue Service

Please call the undersigned at 312-207-1040 if you have any questions, or need additional information.

Sincerely.

Plante & Moran, PLLC

Kimberly A. Haumann

cc: The Delta Institute



## Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

Department of the Treasury

Do not enter social security numbers on this form as it may be made public.

► Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2020 calendar year, or tax year beginning 2021 JUL 1, 2020 and ending JUN 30, Check if applicable C Name of organization D Employer identification number Address change THE DELTA INSTITUTE Name change 36-4210191 Doing business as Initial return Number and street (or P.O. box if mail is not delivered to street address) Room/suite E Telephone number Final return/ termin-ated 35 E. WACKER DR. 1200 (312) 554-0900 City or town, state or province, country, and ZIP or foreign postal code **G** Gross receipts \$ 1,847,841. Amended return CHICAGO, IL 60601 H(a) Is this a group return Applica-tion pending F Name and address of principal officer: WILLIAM SCHLEIZER for subordinates? \_\_\_\_ Yes X No SAME AS C ABOVE H(b) Are all subordinates included? Yes Tax-exempt status:  $\mathbf{X}$  501(c)(3) 501(c) ( ) **◄** (insert no.) 4947(a)(1) or If "No," attach a list. See instructions J Website: ► WWW.DELTA-INSTITUTE.ORG **H(c)** Group exemption number ▶ **K** Form of organization: **X** Corporation Other > L Year of formation: 1998 M State of legal domicile: IL Trust Association Part I Summary Briefly describe the organization's mission or most significant activities: DELTA INSTITUTE IS A NONPROFIT Activities & Governance THAT COLLABORATES WITH COMMUNITIES TO SOLVE COMPLEX ENVIRONMENTAL Check this box if the organization discontinued its operations or disposed of more than 25% of its net assets. Number of voting members of the governing body (Part VI, line 1a) 16 3 Number of independent voting members of the governing body (Part VI, line 1b) 15 4 14 Total number of individuals employed in calendar year 2020 (Part V, line 2a) 5 Total number of volunteers (estimate if necessary) 6 7 a Total unrelated business revenue from Part VIII, column (C), line 12 **b** Net unrelated business taxable income from Form 990-T, Part I, line 11 7h **Prior Year Current Year** 2,588,550. 1,628,605. Contributions and grants (Part VIII, line 1h) Revenue 0. Program service revenue (Part VIII, line 2g) 222,341. 219,236. Investment income (Part VIII, column (A), lines 3, 4, and 7d) 10 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e) 0 11 1,847,841. 2,810,891. 12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12) 1,129,198. 783,000. Grants and similar amounts paid (Part IX, column (A), lines 1-3) 0. 0. 14 Benefits paid to or for members (Part IX, column (A), line 4) 1,183,396. 1,378,644. Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10) 15 Expenses 16a Professional fundraising fees (Part IX, column (A), line 11e) **b** Total fundraising expenses (Part IX, column (D), line 25) 584,739. 378,967. Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e) 3,092,581. 2,345,363. Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25) -497,522. -281,690.Revenue less expenses. Subtract line 18 from line 12 **Beginning of Current Year End of Year** 6,762,982. 8,129,187. 20 Total assets (Part X, line 16) 1,441,077. 1,840,508. 21 Total liabilities (Part X, line 26) 321,905. 6,288,679. 22 Net assets or fund balances. Subtract line 21 from line 20 Part II | Signature Block Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge. Signature of officer Date Sign WILLIAM SCHLEIZER, CHIEF EXECUTIVE DIRECTOR Here Type or print name and title Date PTIN Print/Type preparer's name Preparer's signature 05/09/22 self-employed P00546491 KIMBERLY A. HAUMANN KIMBERLY A. HAUMANN Paid Firm's name ▶ PLANTE & MORAN, PLLC Firm's EIN  $\searrow 38 - 1357951$ Preparer Firm's address 10 S. RIVERSIDE PLAZA, 9TH FLOOR Use Only Phone no. (312) 207-1040CHICAGO, IL 60606

May the IRS discuss this return with the preparer shown above? See instructions

X Yes

Pa	Check if Schedule O contains a response or note to any line in this Part III
_	
1	Briefly describe the organization's mission:  DELTA INSTITUTE IS A NONPROFIT THAT COLLABORATES WITH COMMUNITIES TO
	SOLVE COMPLEX ENVIRONMENTAL CHALLENGES ACROSS THE MIDWEST.
	DOLVE COMPENS ENVIRONMENTAL COMPENSACION MONOGO IND MEDICAL
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
4-	revenue, if any, for each program service reported.  (Code:) (Expenses \$1,768,698 •including grants of \$
4a	(Code:) (Expenses \$1, 768,698 • including grants of \$) (Revenue \$)  DELTA INSTITUTE (DELTA) COLLABORATES WITH COMMUNITIES TO SOLVE COMPLEX
	ENVIRONMENTAL CHALLENGES THROUGHOUT THE MIDWEST. WE ENVISION A REGION
	IN WHICH ALL COMMUNITIES AND LANDSCAPES THRIVE THROUGH AN INTEGRATED
	APPROACH TO ENVIRONMENTAL, ECONOMIC, AND SOCIAL CHALLENGES. OUR WORK
	TAKES US TO CITIES LIKE CHICAGO, ST. LOUIS, AND MILWAUKEE TO
	COMMUNITIES SUCH AS HOBART, INDIANA TO GREAT LAKES COASTAL TOWNS LIKE
	SEBEWAING, MICHIGAN TO RURAL COMMUNITIES WITH THOUSANDS OF ACRES OF
	FARMLAND AND WATERWAYS. DELTA EXISTS BECAUSE ENVIRONMENTAL AND ECONOMIC
	ISSUES HIT COMMUNITIESBOTH URBAN AND RURALTHROUGH DISINVESTMENT,
	INEQUITY, AND POLICY DECISIONS. WE COLLABORATE TO SOLVE SYSTEMIC
	ENVIRONMENTAL AND ECONOMIC ISSUES AT THE COMMUNITY LEVEL BY FOCUSING ON THE SELF-DEFINED GOALS AND NEEDS THAT OUR PARTNERS SHARE WITH US.
4b	
40	(Code:) (Expenses \$
4c	(Code:) (Expenses \$
4d	Other program services (Describe on Schedule O.)
	(Expenses \$ including grants of \$ ) (Revenue \$ )
4e	Total program service expenses ► 1,768,698.
	Form <b>990</b> (2020)

## Form 990 (2020) THE DELTA INSTITUTE Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		x
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
-	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		x
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	_		
Ŭ	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	<u> </u>		
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>	<b>-</b>		
0	,			x
^	Schedule D, Part III	8		<u> </u>
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			<sub>v</sub>
	If "Yes," complete Schedule D, Part IV	9_		X
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			,,,
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		<u> </u>
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	<u> </u>
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		X
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	Х	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		x
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
-	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any	140		
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		x
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to	"		
10		16		x
17	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV  Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,	10		
17		47		x
10	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		<u> </u>
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines	40		y
40	1c and 8a? If "Yes," complete Schedule G, Part II	18		<u> </u>
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			<sub>V</sub>
	complete Schedule G, Part III	19		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or		37	
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	

032003 12-23-20

Form **990** (2020)

Form 990 (2020) THE DELTA INSTITUT

Part IV Checklist of Required Schedules (continued)

	·		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	Х	<u> </u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	—
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
-	Schedule K. If "No," go to line 25a	24a		<u> X</u>
	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		$\vdash$
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	04-		
٦.	any tax-exempt bonds?  Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24c 24d		$\vdash$
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit	24u		
25a	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and	204		
~	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L, Part I	25b		x
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		X
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions, for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			ا
	"Yes," complete Schedule L, Part IV	28a		X
	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		X
С	A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If			- v
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation	30		x
31	contributions? If "Yes," complete Schedule M	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	-31		
02	Schedule N, Part II	32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	<u> </u>		
	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and			
	Part V, line 1	34	Х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		<u> </u>
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		<u> </u>
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			,,
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		<u> </u>
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19?		Х	1
Pai	Note: All Form 990 filers are required to complete Schedule O  To V Statements Regarding Other IRS Filings and Tax Compliance	38	Λ	Ь
	Check if Schedule O contains a response or note to any line in this Part V			
	S. 1851. II Software Costituing a respective of frote to uny into in another view		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		.03	.,,
	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable  1b  0			
	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	1c	Х	
032004	1 12-23-20	Form	990	(2020)

# Form 990 (2020) THE DELTA INSTITUTE Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

				Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,				
	filed for the calendar year ending with or within the year covered by this return	2a 14			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?	2b	Х	
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to $e$ -file (see instructions	s)			
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?		3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule	O	3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a	uthority over, a			
	financial account in a foreign country (such as a bank account, securities account, or other financial a	ccount)?	4a		X
b	If "Yes," enter the name of the foreign country				
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Ad	counts (FBAR).			
5a			5a		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction.		5b		X
C	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		5c		-
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the				X
1_	any contributions that were not tax deductible as charitable contributions?		6a		
D	If "Yes," did the organization include with every solicitation an express statement that such contribution were not too deductible?	-	C.L		
7	were not tax deductible?  Organizations that may receive deductible contributions under section 170(c).		6b		
7	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices provided to the payor?	7a		х
a b			7b		1
C	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was	s required	75		
Ŭ	to file Form 8282?	•	7c		X
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	,,,		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co	•	7e		Х
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra		7f		Х
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		7g		
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization		7h		
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained	by the			
	sponsoring organization have excess business holdings at any time during the year?		8		
9	Sponsoring organizations maintaining donor advised funds.				
а	Did the sponsoring organization make any taxable distributions under section 4966?		9a		<u> </u>
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		9b		
10	Section 501(c)(7) organizations. Enter:	1 1			
а	Initiation fees and capital contributions included on Part VIII, line 12	10a			
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b			
11	Section 501(c)(12) organizations. Enter:	l I			
a		11a			
b	Gross income from other sources (Do not net amounts due or paid to other sources against	441			
10-	amounts due or received from them.)  Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form	11b   10412	10-		
		1041?	12a		
13	If "Yes," enter the amount of tax-exempt interest received or accrued during the year  Section 501(c)(29) qualified nonprofit health insurance issuers.	120			
а	Is the organization licensed to issue qualified health plans in more than one state?		13a		
a	<b>Note:</b> See the instructions for additional information the organization must report on Schedule O.		104		
b	Enter the amount of reserves the organization is required to maintain by the states in which the				
-	organization is licensed to issue qualified health plans	13b			
С	Enter the amount of reserves on hand	13c			
14a			14a		Х
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedul		14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner				
	excess parachute payment(s) during the year?		15		Х
	If "Yes," see instructions and file Form 4720, Schedule N.				
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment	income?	16		X
	If "Yes," complete Form 4720, Schedule O.				

Form **990** (2020)

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions. X Check if Schedule O contains a response or note to any line in this Part VI Section A. Governing Body and Management No Yes 16 1a Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule O. 15 **b** Enter the number of voting members included on line 1a, above, who are independent Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other X officer, director, trustee, or key employee? 2 Did the organization delegate control over management duties customarily performed by or under the direct supervision 3 Х of officers, directors, trustees, or key employees to a management company or other person? 3 X Did the organization make any significant changes to its governing documents since the prior Form 990 was filed? 4 4 5 Did the organization become aware during the year of a significant diversion of the organization's assets? Did the organization have members or stockholders? 6 Х 6 7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or Х more members of the governing body? 7a b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or Х persons other than the governing body? 7b Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: Х a The governing body? 8a **b** Each committee with authority to act on behalf of the governing body? Х 8b Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.) Yes Nο 10a Did the organization have local chapters, branches, or affiliates? b If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes? 10b 11a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form? 11a **b** Describe in Schedule O the process, if any, used by the organization to review this Form 990. Х 12a Did the organization have a written conflict of interest policy? If "No," go to line 13 12a Х b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts? 12b c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe Х 12c in Schedule O how this was done Х Did the organization have a written whistleblower policy? 13 13 Did the organization have a written document retention and destruction policy? Х 14 14 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision? Х a The organization's CEO, Executive Director, or top management official 15a Х Other officers or key employees of the organization 15b If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a Х taxable entity during the year? 16a b If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements? 16b Section C. Disclosure List the states with which a copy of this Form 990 is required to be filed ▶IL Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply. X Upon request Own website Another's website Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. State the name, address, and telephone number of the person who possesses the organization's books and records

Form **990** (2020)

WILLIAM SCHLEIZER - (312) 554-0900 35 E. WACKER DR., NO. 1200, CHICAGO,

## Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

(A)	(B)			(C Pos	C) ition	,		(D)	(E)	(F)
Name and title	Average		not c	heck i	more	than		Reportable	Reportable	Estimated
	hours per week					is both or/trus		compensation	compensation	amount of other
	(list any	10.						from the	from related organizations	compensation
	hours for	or director				l <sub>e</sub>		organization	(W-2/1099-MISC)	from the
	related	ee or	stee			nsate		(W-2/1099-MISC)	(,,	organization
	organizations	trustee	Institutional trustee		oyee	Highest compensated employee				and related
	below	Individual 1	tutior	Ja Ja	Key employee	est co	Jer			organizations
	line)	Indi	Insti	Officer of the order	Key	E g m	Former			
(1) WILLIAM SCHLEIZER	40.00									
CEO	2.00	X		X				164,273.	0.	12,854
(2) KEVIN DICK	40.00									
DIRECTOR, PROGRAMS	0.00					X		122,824.	0.	5,213
(3) HELEN HARDY	40.00									
DIRECTOR, FINANCE & OPS	0.00	<u> </u>				X		115,113.	0.	10,955
(4) SID FREITAG-FEY	40.00									
DIRECTOR, DEV & COMMS	0.00					X		104,770.	0.	16,025
(5) SAM SCHILLER	6.00									
CHAIR	0.00	X		X				0.	0.	0
(6) SANJIV SINHA	4.00									
VICE CHAIR	0.00	Х		X				0.	0.	0
(7) ALLISON HOLLY	4.00									
TREASURER	0.00	X		X				0.	0.	0
(8) TAMMI DAVIS	2.00									
SECRETARY	0.00	X		X				0.	0.	0
(9) ANDREW BURROUGHS	2.00									
DIRECTOR	0.00	Х						0.	0.	0
(10) MONICA CHADHA	2.00									
DIRECTOR	0.00	Х						0.	0.	0
(11) JON CHEFFINGS	2.00									
DIRECTOR	0.00	Х						0.	0.	0
(12) PAUL DECOTIS	2.00									
DIRECTOR	0.00	Х						0.	0.	0
(13) TREGG DUERSON	2.00									
DIRECTOR	0.00	Х						0.	0.	0
(14) DAVID FREED	2.00									
DIRECTOR	0.00	Х						0.	0.	0
(15) NIHARIKA HANGLEM	2.00									
DIRECTOR	0.00	Х						0.	0.	0
(16) KEVIN KALUS	2.00									
DIRECTOR	0.00	Х		L	L	L		0.	0.	0
(17) ANN MCCABE	2.00									
DIRECTOR	0.00	Х	I I	I		1	1	0.	0.	0

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Part VII   Section A. Officers, Directors, Tru		ploy	ees,			ghes	st C	T -	, ,	—			
<b>(A)</b> Name and title	(B) Average hours per week	box	not c , unle	Pos heck i ss per	more rson i	than	h an	( <b>D</b> )  Reportable  compensation  from	<b>(E)</b> Reportable compensatio from related	n		(F) stimate nount other	of
	(list any hours for related organizations below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former	the organization (W-2/1099-MISC)	organization: (W-2/1099-MIS	s	fr org an	pensa rom th anizat d relat anizati	ation ne tion ted
(18) JULIE RIZZO DIRECTOR	2.00	7,7						0					0
(19) VANESSA ROANHORSE	2.00	Х						0.		0.			0.
DIRECTOR	0.00	х						0.		0.			0.
_								506.000					4 17
1b Subtotal  c Total from continuation sheets to Part \							<b>&gt;</b>	506,980.		0.	4	5,0	47. 0.
d Total (add lines 1b and 1c)							<u></u>	506,980.		0.	4	5,0	47.
<ul><li>Total number of individuals (including but compensation from the organization</li></ul>	not limited to th	iose	liste	ed ab	oove	e) wh	no re	eceived more than \$100,	000 of reportable	<del>)</del>			4
3 Did the organization list any former office	r director trust	ا مم	(AV 6	emnl	love	e or	r hic	thest compensated emp	lovee on	1		Yes	No
line 1a? If "Yes," complete Schedule J for			•		•		_		•		3		Х
4 For any individual listed on line 1a, is the s	um of reportab	le co	mpe	ensa	tion	and	oth	ner compensation from t	he organization				
and related organizations greater than \$15	50,000? <i>If</i> "Yes,	" co	mple	ete S	Sche	edule	e J t	for such individual			4	Х	
5 Did any person listed on line 1a receive or											-		Х
rendered to the organization? <i>If</i> "Yes." co.  Section B. Independent Contractors	<u>mplete Schedul</u>	e <i>J f</i>	or sı	ıch <u>i</u>	pers	on					5		_ A
Complete this table for your five highest c the organization. Report compensation fo	-								•	 ensat	ion fro	om	
(A) Name and busines	s address							( <b>B</b> ) Description of s		С	(Compe	<b>C)</b> nsatio	on .
SANITARY DISTRICT OF MIC 1100 E 8TH STREET, MICHI					<u>63</u>	60		PROJECT CONS	ULTING		35	5,6	72.

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Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

36-4210191

Form 990 (2020) THE DEL
Part VIII Statement of Revenue

			Check if Schedule O contains a	response (	or note to any lir	ne in this Part VIII			
			Officer if Gericadic G contains a	теоропос с	or riote to arry iii	(A)	(B)	(C)	(D)
						Total revenue	Related or exempt	Unrelated	Revenue excluded
							function revenue	business revenue	from tax under sections 512 - 514
$\overline{}$				1 1					360110113 3 12 - 3 14
Contributions, Gifts, Grants and Other Similar Amounts	1		Federated campaigns	1a		4			
ž a			Membership dues	1b		_			
s, C			Fundraising events	1c					
# J		d	Related organizations	1d					
s, C		е	Government grants (contributions)	1e	764,800 <b>.</b>				
Sign		f	All other contributions, gifts, grants, and	1					
be be			similar amounts not included above	1f	863,805.				
풀혀		а	Noncash contributions included in lines 1a-1f	1g \$	-				
S E		_	Total. Add lines 1a-1f		<b></b>	1,628,605.			
0 10		••	Total. 7 Ida iirioo Ta Ti		Business Code				
	_	_			Buomeoo Gode				
<u>i</u> ce		а							
e c		b							_
n S		С							
g a		d							_
Program Service Revenue		е							
<u>a</u>		f	All other program service revenue						
		g	Total. Add lines 2a-2f		<b>)</b>				
	3		Investment income (including divide	ends, intere	st, and				
			other similar amounts)		•	219,236.			219,236.
	4		Income from investment of tax-exer						-
	5		Royalties	-					
	Ŭ			(i) Real	(ii) Personal				
	6	_		(1) 1 100	(1) 1 01001101	-			
						-			
			Less: rental expenses 6b			-			
			Rental income or (loss) 6c						
	7	а		Securities	(ii) Other	_			
			assets other than inventory 7a			_			
		b	Less: cost or other basis						
ne			and sales expenses <b>7b</b>						
her Revenue		С	Gain or (loss) 7c						
Be			Net gain or (loss)						
ē	8	а	Gross income from fundraising events (	not					
₽			including \$						
			contributions reported on line 1c). S	- See					
			Part IV, line 18	I					
		h	Less: direct expenses			-			
			Net income or (loss) from fundraisin						
			Gross income from gaming activitie						
	Э	а		I .					
			Part IV, line 19			-			
			Less: direct expenses						
			Net income or (loss) from gaming a		·····				
	10	а	Gross sales of inventory, less return						
			and allowances	10a		_			
		b	Less: cost of goods sold	10b					
		С	Net income or (loss) from sales of in	ventory	<u></u>				
,,					Business Code				
sno (	11	а							
ine Due		b							
ella		C							
Miscellaneous Revenue			All other revenue						
Σ			Total. Add lines 11a-11d		<b>&gt;</b>				
	12		Total revenue. See instructions			1,847,841.	0.	0.	219,236.
	14		TOTAL TOVOITAGE OUG HIGH HOHOLIS			<u></u>		_ •	

## Form 990 (2020) THE DELTA INSTITUTE Part IX Statement of Functional Expenses

	Check if Schedule O contains a respons	se or note to any line in t	this Part IX(B)	(C)	(D)
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	Total expenses	Program service expenses	Management and general expenses	Fundraising expenses
1	Grants and other assistance to domestic organizations	T00 000			
	and domestic governments. See Part IV, line 21	783,000.	783,000.		
2	Grants and other assistance to domestic				
	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	177 106	110 675	42 510	15 0/1
_	trustees, and key employees	177,126.	118,675.	42,510.	15,941.
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)	810,987.	543,361.	194,637.	72,989.
7	Other salaries and wages	010,907.	343,301.	194,037.	12,303.
8	Pension plan accruals and contributions (include	40,764.	27,312.	9,783.	3,669.
_	section 401(k) and 403(b) employer contributions)	80,633.	54,024.	19,352.	7,257.
9	Other employee benefits	73,886.	49,503.	17,733.	6,650.
10	Payroll taxes	73,000.	49,303.	11,133.	0,030.
11	Fees for services (nonemployees):				
a	Management	694.	420.	182.	92.
b		60,208.	420.	60,208.	74
C	_, _, _ F	00,200.		00,200.	
d	, , , , , , , , , , , , , , , , , , , ,				
e	, F				
f	Investment management fees Other. (If line 11g amount exceeds 10% of line 25,				
g	column (A) amount, list line 11g expenses on Sch 0.)				
12	Advertising and promotion				
13		13,424.	8,120.	3,523.	1,781.
14	Office expenses	75,424.	45,621.	19,795.	10,008.
15	Royalties	75,424.	15,021.	10,700.	10,000
16	Occupancy	175,213.	105,980.	45,983.	23,250.
17	Traval	2,237.	1,353.	587.	297.
18	Payments of travel or entertainment expenses	2,23,0		3071	
	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	1,841.	968.	420.	453.
20	Interest	3,262.	1,973.	856.	433.
21	Payments to affiliates	-,	=,,,,,,		
22	Depreciation, depletion, and amortization	17,116.	10,353.	4,492.	2,271.
23	Insurance	7,329.	4,433.	1,923.	973.
24	Other expenses. Itemize expenses not covered		,	, -	
-	above (List miscellaneous expenses on line 24e. If				
	line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	MISCELLANEOUS	16,986.	10,543.	4,279.	2,164.
b	EQUIPMENT	5,057.	3,059.	1,327.	671.
С	COMMUNICATIONS	176.			176.
d					
е	All other expenses				
25	Total functional expenses. Add lines 1 through 24e	2,345,363.	1,768,698.	427,590.	149,075.
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Form **990** (2020)

Form 990 (2020)

Part X | Balance Sheet

Par	tΧ	Balance Sheet					
		Check if Schedule O contains a response or r	note to any	line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing				1	
	2	Savings and temporary cash investments			470,313.	2	1,330,732.
	3	Pledges and grants receivable, net				3	
	4	Accounts receivable, net			757,908.	4	507,260.
	5	Loans and other receivables from any current	or former	officer, director,			
		trustee, key employee, creator or founder, sul	ostantial co	ntributor, or 35%			
		controlled entity or family member of any of the	ns		5		
	6	Loans and other receivables from other disqu					
		under section 4958(f)(1)), and persons describ		6			
ış	7	Notes and loans receivable, net				7	
Assets	8	Inventories for sale or use				8	
₹∣	9				160,746.	9	0.
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	273,524. 244,430.			
	b	Less: accumulated depreciation	10b		46,210.	10c	29,094.
	11	Investments - publicly traded securities				11	
	12	Investments - other securities. See Part IV, lin				12	
	13	Investments - program-related. See Part IV, lir			13		
	14	Intangible assets	E 20E 00E	14	6 060 101		
	15	Other assets. See Part IV, line 11	5,327,805.	15	6,262,101.		
	16	Total assets. Add lines 1 through 15 (must e			6,762,982.	16	8,129,187.
	17	Accounts payable and accrued expenses			338,706.	17	327,970.
	18	Grants payable			100	18	F2 02F
	19	Deferred revenue			100.	19	53,025.
	20	Tax-exempt bond liabilities				20	
	21	Escrow or custodial account liability. Complet				21	
<u>ies</u>	22	Loans and other payables to any current or fo					
Liabilities		trustee, key employee, creator or founder, sul				00	
Liat	00	controlled entity or family member of any of the			500,000.	22	500,000.
_	23	Secured mortgages and notes payable to unr			300,000.	23 24	300,000.
	24 25	Unsecured notes and loans payable to unrela Other liabilities (including federal income tax,	•			_24	
	25	parties, and other liabilities not included on lir					
		of Schedule D	,	· I	602,271.	25	959,513.
	26	Total liabilities. Add lines 17 through 25			1,441,077.	26	1,840,508.
		Organizations that follow FASB ASC 958, c	heck here	► X			
es		and complete lines 27, 28, 32, and 33.	nook nord				
ů	27				-1,083,123.	27	-1,580,645.
3ak	28				6,405,028.	28	7,869,324.
힏		Organizations that do not follow FASB ASC					, ,
		and complete lines 29 through 33.	,				
ō	29	Capital stock or trust principal, or current fund	ds			29	
Net Assets or Fund Balances	30	Paid-in or capital surplus, or land, building, or				30	
Ass	31	Retained earnings, endowment, accumulated				31	
t l	32				5,321,905.	32	6,288,679.
ラー					6,762,982.	33	8,129,187.

Pa	t XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	1,84		
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,34	5,3	<u>63.</u>
3	Revenue less expenses. Subtract line 2 from line 1	3	-49		
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	5,32	1,9	<u>05.</u>
5	Net unrealized gains (losses) on investments	5	1,46	4,2	<u>96.</u>
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	6,28	8,6	<u>79.</u>
Pa	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule	Э.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		_X_
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	Separate basis X Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			ı
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sche	edule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit			ı
	Act and OMB Circular A-133?		3a	Х	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed audit			ı
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b	X	
			Form	990 (	(2020)

032012 12-23-20

#### **SCHEDULE A**

Department of the Treasury

Internal Revenue Service

(Form 990 or 990-EZ)

Public Charity Status and Public Support Complete if the organization is a section 501(c)(3) organization or a section

4947(a)(1) nonexempt charitable trust.

➤ Attach to Form 990 or Form 990-EZ.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

THE DELTA INSTITUTE

Employer identification number

36-4210191 Reason for Public Charity Status. (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.) A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990 or 990-EZ).) A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). 3 A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name, city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An agricultural research organization described in section 170(b)(1)(A)(ix) operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or 10 An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g. Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B. Type II. A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). You must complete Part IV, Sections A and C. Type III functionally integrated. A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). You must complete Part IV, Sections A, D, and E. Type III non-functionally integrated. A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). You must complete Part IV, Sections A and D, and Part V. Check this box if the organization received a written determination from the IRS that it is a Type II, Type III, functionally integrated, or Type III non-functionally integrated supporting organization. Enter the number of supported organizations Provide the following information about the supported organization(s). (iv) Is the organization listed n your governing document? (i) Name of supported (ii) EIN (iii) Type of organization (v) Amount of monetary (vi) Amount of other (described on lines 1-10 organization support (see instructions) support (see instructions) above (see instructions))

## Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support	<u>`</u>	·	<u> </u>			
Cale	ndar year (or fiscal year beginning in)	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	2852560.	2662425.	2871817.	2588550.	1628605.	12603957.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	2852560.	2662425.	2871817.	2588550.	1628605.	12603957.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						12603957.
	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Amounts from line 4	2852560.	2662425.	2871817.	2588550.	1628605.	12603957.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	204,864.	214,390.	528,217.	222,341.	219,236.	1389048.
9	Net income from unrelated business	,	•	·	•		
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	<b>Total support.</b> Add lines 7 through 10						13993005.
	Gross receipts from related activities,	etc. (see instruction	ons)			12 1	,805,828.
	First 5 years. If the Form 990 is for th	*	,				
	organization, check this box and stop						
Sec	ction C. Computation of Publi	c Support Per	centage				
14	Public support percentage for 2020 (I	ine 6, column (f), d	ivided by line 11, o	column (f))		14	90.07 %
15	Public support percentage from 2019	Schedule A, Part	II, line 14			15	89.81 %
16a	33 1/3% support test - 2020. If the	organization did no	t check the box or	n line 13, and line 1	14 is 33 1/3% or m	ore, check this bo	x and
	stop here. The organization qualifies	as a publicly suppo	orted organization				<b>X</b>
b	33 1/3% support test - 2019. If the o						
	and stop here. The organization qual	ifies as a publicly s	upported organiza	ation			
17a	10% -facts-and-circumstances test						
	and if the organization meets the fact	s-and-circumstance	es test, check this	box and stop her	r <b>e.</b> Explain in Part	VI how the organiz	zation
	meets the facts-and-circumstances te	st. The organizatio	n qualifies as a pu	blicly supported or	ganization		<b>&gt;</b>
b	10% -facts-and-circumstances test	- 2019. If the org	anization did not c	check a box on line			
	more, and if the organization meets th	ne facts-and-circum	stances test, che	ck this box and st	op here. Explain i	n Part VI how the	
	organization meets the facts-and-circu	umstances test. Th	e organization qua	alifies as a publicly	supported organiz	zation	<b>&gt;</b>
18	Private foundation. If the organization	n did not check a l	oox on line 13, 16	a, 16b, 17a, or 17b	, check this box a	nd see instructions	s
					Sche	edule A (Form 990	or 990-EZ) 2020

## Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Se	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions,						
	merchandise sold or services per-						
	formed, or facilities furnished in						
	any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus-						
	iness under section 513						
4	Tax revenues levied for the organ-						
-	ization's benefit and either paid to						
	or expended on its behalf						
5	The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
6							
	Total. Add lines 1 through 5						
7 6	3 received from disqualified persons						
	Amounts included on lines 2 and 3 received						
L	from other than disqualified persons that						
	exceed the greater of \$5,000 or 1% of the						
	amount on line 13 for the year						
	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						<u> </u>
			# \ 004F		T , n aa , a	1 (),,,,,,,,	
	indar year (or fiscal year beginning in)	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Amounts from line 6						
108	Gross income from interest, dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources						
k	Unrelated business taxable income						
	(less section 511 taxes) from businesses						
	acquired after June 30, 1975						
	Add lines 10a and 10b						
11	Net income from unrelated business activities not included in line 10b,						
	whether or not the business is						
	regularly carried on						
12	Other income. Do not include gain						
	or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First 5 years. If the Form 990 is for the	ne organization's fi	rst, second, third,	fourth, or fifth tax	year as a section 5	01(c)(3) organization	on,
	check this box and stop here						
<u>Se</u>	ction C. Computation of Publi	c Support Per	centage				
15	Public support percentage for 2020 (I	ine 8, column (f), d	livided by line 13, o	column (f))		15	%
	Public support percentage from 2019					16	%
<u>Se</u>	ction D. Computation of Inves	tment Income	e Percentage				
17	7 Investment income percentage for 2020 (line 10c, column (f), divided by line 13, column (f)) 17 %						
18	Investment income percentage from	<b>2019</b> Schedule A,	Part III, line 17			18	%
19	a 33 1/3% support tests - 2020. If the	organization did r				3 1/3%, and line 1	7 is not
	more than 33 1/3%, check this box ar						▶□
k	33 1/3% support tests - 2019. If the	-					ınd
	line 18 is not more than 33 1/3%, che	•					
20	Private foundation. If the organization						

T.,

## Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

## Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- **c** Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7?

  If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes," provide detail in **Part VI.**
- c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No_
	1		
	2		
	3a		
	3b		
	3с		
	4a		
	4b		
	- 114		
	4c		
	-10		
	50		
	5a		
	<b>6</b> h		
	5b		_
	5c		
	_		
	6		
	_		
	7		
	8		
	9a		
	0.		
	9b		
	9c		
	10a		
	10b		
_			

Pa	Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and			
	11c below, the governing body of a supported organization?	11a		
	A family member of a person described in line 11a above?	11b		
С	A 35% controlled entity of a person described in line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or			
	more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers,			
	directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported			
	organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions)	).		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>			
С	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity (see in	struction	s).	
2	Activities Test. Answer lines 2a and 2b below.		Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b	Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement,			
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. Answer lines 3a and 3b below.			
а	Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or			
<b>.</b>	trustees of each of the supported organizations? If "Yes" or "No" provide details in <b>Part VI.</b>	3a		
h	Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each	Ju		
~	of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.	3b		

Pai	t V Type III Non-Functionally Integrated 509(a)(3) Supporti	ng Organi	zations		
1	Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 ( explain in Part VI). See instructions.				
	All other Type III non-functionally integrated supporting organizations mu			•	
Sect	ion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)	
1	Net short-term capital gain	1			
2	Recoveries of prior-year distributions	2			
3	Other gross income (see instructions)	3			
4	Add lines 1 through 3.	4			
5	Depreciation and depletion	5			
6	Portion of operating expenses paid or incurred for production or				
	collection of gross income or for management, conservation, or				
	maintenance of property held for production of income (see instructions)	6			
7	Other expenses (see instructions)	7			
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8			
Sect	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)	
1	Aggregate fair market value of all non-exempt-use assets (see				
	instructions for short tax year or assets held for part of year):				
a	Average monthly value of securities	1a			
b	Average monthly cash balances	1b			
С	Fair market value of other non-exempt-use assets	1c			
d	Total (add lines 1a, 1b, and 1c)	1d			
е	Discount claimed for blockage or other factors				
	(explain in detail in Part VI):				
2	Acquisition indebtedness applicable to non-exempt-use assets	2			
3	Subtract line 2 from line 1d.	3			
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,				
	see instructions).	4			
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5			
6	Multiply line 5 by 0.035.	6			
7	Recoveries of prior-year distributions	7			
8	Minimum Asset Amount (add line 7 to line 6)	8			
Sect	ion C - Distributable Amount			Current Year	
1	Adjusted net income for prior year (from Section A, line 8, column A)	1			
2	Enter 0.85 of line 1.	2			
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3			
4	Enter greater of line 2 or line 3.	4			
5	Income tax imposed in prior year	5			
6	Distributable Amount. Subtract line 5 from line 4, unless subject to				
	emergency temporary reduction (see instructions).	6			
7	Check here if the current year is the organization's first as a non-function	ally integrated	d Type III supporting orga	nization (see	
	instructions).	-		·	

Schedule A (Form 990 or 990-EZ) 2020

Par	t V   Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	nizations <sub>(continued</sub>	<u>d)</u>	
Secti	on D - Distributions				Current Year
1	Amounts paid to supported organizations to accomplish exe		1		
2	Amounts paid to perform activity that directly furthers exemp				
	organizations, in excess of income from activity		2		
_3_	Administrative expenses paid to accomplish exempt purpose	es of supported organizations	3	3	
_4_	Amounts paid to acquire exempt-use assets			4	
_5_	Qualified set-aside amounts (prior IRS approval required - prior IRS approval - prior IRS	ovide details in Part VI)		5	
6	Other distributions (describe in Part VI). See instructions.			6	
_7_	Total annual distributions. Add lines 1 through 6.			7	
8	Distributions to attentive supported organizations to which the	ne organization is responsive			
	(provide details in Part VI). See instructions.			8	
9	Distributable amount for 2020 from Section C, line 6			9	
<u>10</u>	Line 8 amount divided by line 9 amount	<u> </u>	<u> </u>	10	
Secti	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2020		(iii) Distributable Amount for 2020
_1_	Distributable amount for 2020 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2020 (reason-				
	able cause required - explain in Part VI). See instructions.				
_3_	Excess distributions carryover, if any, to 2020				
<u>a</u>	From 2015				
<u>b</u>	From 2016				
c	From 2017				
d	From 2018				
<u>e</u>	From 2019			_	
<u>f</u>	Total of lines 3a through 3e			_	
<u>g</u>	Applied to underdistributions of prior years			_	
<u>h</u>	Applied to 2020 distributable amount				
<u>_i</u>	Carryover from 2015 not applied (see instructions)				
<u>j_</u>	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.			_	
4	Distributions for 2020 from Section D,				
	line 7: \$			_	
	Applied to underdistributions of prior years			_	
	Applied to 2020 distributable amount				
	Remainder. Subtract lines 4a and 4b from line 4.			-	
5	Remaining underdistributions for years prior to 2020, if				
	any. Subtract lines 3g and 4a from line 2. For result greater				
	than zero, explain in Part VI. See instructions.				
6	Remaining underdistributions for 2020. Subtract lines 3h				
	and 4b from line 1. For result greater than zero, explain in				
	Part VI. See instructions.				
7	Excess distributions carryover to 2021. Add lines 3j				
	and 4c.				
_8_	Breakdown of line 7:				
	Excess from 2016				
<u> </u>	Excess from 2017				

Schedule A (Form 990 or 990-EZ) 2020

c Excess from 2018d Excess from 2019e Excess from 2020

Part VI	Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information.
	(See instructions.)
-	
-	
-	

## **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Open to Public Inspection

Name of the organization

THE DELTA INSTITUTE

**Employer identification number** 36-4210191

Pai	t I Organizations Maintaining Donor Advise	d Funds or Other Similar Funds	or Accounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin	e 6.	
		(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate value of contributions to (during year)		
3	Aggregate value of grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in v	writing that the assets held in donor advis	sed funds
	are the organization's property, subject to the organization's	_	
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor o	r donor advisor, or for any other purpose	conferring
	impermissible private benefit?		Yes No
Pai			
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).	
	Preservation of land for public use (for example, recrea	tion or education) Preservation o	of a historically important land area
	Protection of natural habitat	Preservation of	f a certified historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualif	ied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		Held at the End of the Tax Year
а	Total number of conservation easements		2a
b			1 1
С	Number of conservation easements on a certified historic stru	ucture included in (a)	2c
d	Number of conservation easements included in (c) acquired a	after 7/25/06, and not on a historic struct	ure
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, rele		
	year ▶		
4	Number of states where property subject to conservation eas	sement is located >	
5	Does the organization have a written policy regarding the per	iodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it	holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,	handling of violations, and enforcing con	servation easements during the year
	<b></b>		
7	Amount of expenses incurred in monitoring, inspecting, hand	lling of violations, and enforcing conserva	ation easements during the year
	<b>▶</b> \$		
8	Does each conservation easement reported on line 2(d) above	e satisfy the requirements of section 170	(h)(4)(B)(i)
	and section 170(h)(4)(B)(ii)?		
9	In Part XIII, describe how the organization reports conservation	on easements in its revenue and expense	e statement and
	balance sheet, and include, if applicable, the text of the footn	ote to the organization's financial statem	ents that describes the
D	organization's accounting for conservation easements.	A. Liliata di a L. Tura a como a con O	H Ob A
Pai	t III Organizations Maintaining Collections of		tner Similar Assets.
	Complete if the organization answered "Yes" on Form		
1a	If the organization elected, as permitted under FASB ASC 95	·	
	of art, historical treasures, or other similar assets held for pub		·
	service, provide in Part XIII the text of the footnote to its finar		
b	If the organization elected, as permitted under FASB ASC 95	, ·	
	art, historical treasures, or other similar assets held for public	exhibition, education, or research in furt	herance of public service,
	provide the following amounts relating to these items:		
	(i) Revenue included on Form 990, Part VIII, line 1		
2	If the organization received or held works of art, historical treatments		al gain, provide
	the following amounts required to be reported under FASB A	•	
а	Revenue included on Form 990, Part VIII, line 1		
b	Assets included in Form 990, Part X		

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Schedule D (Form 990) 2020

	t III Organizations Maintaining C	ollections of Ar	t, Historica	Treas	ures, or Othe	r Simila	r Assets	(continu	ued)	<u>go –</u>
3	Using the organization's acquisition, accessi							,		
	collection items (check all that apply):									
а	Public exhibition	d	I Loan o	r exchan	ige program					
b	Scholarly research	е	Other							
С	Preservation for future generations									
4	Provide a description of the organization's co	ollections and explain	n how they furt	her the o	rganization's exe	mpt purpo	se in Part	XIII.		
5	During the year, did the organization solicit o	r receive donations o	of art, historica	l treasure	es, or other simila	r assets				
	to be sold to raise funds rather than to be ma	aintained as part of th	ne organizatior	ı's collect	tion?			Yes		No
Pai	t IV Escrow and Custodial Arran							ine 9, or		
	reported an amount on Form 990, Pa									
1a	Is the organization an agent, trustee, custodi	an or other intermed	iary for contrib	utions or	other assets not	included				
	on Form 990, Part X?							Yes		No
b	If "Yes," explain the arrangement in Part XIII									
								Amount		
С	Beginning balance					1c				
d	Additions during the year									
е	Distributions during the year									
f	Ending balance									
<b>2</b> a	Did the organization include an amount on F							Yes		No
b	If "Yes," explain the arrangement in Part XIII.	Check here if the ex	planation has	oeen prov	vided on Part XIII					
Pai	t V Endowment Funds. Complete	f the organization an	swered "Yes"	on Form 9	990, Part IV, line	10.				
	·	(a) Current year	(b) Prior ye		) Two years back		ears back	(e) Four	years b	ack
1a	Beginning of year balance				•					
b	Contributions									
С	Net investment earnings, gains, and losses									
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
q	End of year balance									
2	Provide the estimated percentage of the curr	ent vear end balance	e (line 1a. colu	nn (a)) he	eld as:					
– a	Board designated or quasi-endowment		%	(=,,,						
b	Permanent endowment	%	<b>_</b> /~							
c		<u></u> ,								
	The percentages on lines 2a, 2b, and 2c sho	· -								
За	Are there endowment funds not in the posse	•	ition that are h	eld and a	dministered for t	he organiza	ation			
	by:	<b>-</b>						Γ	Yes	No
	(i) Unrelated organizations							3a(i)		
	(ii) Related organizations							3a(ii)		
b	If "Yes" on line 3a(ii), are the related organiza	tions listed as requir	ed on Schedu	e R?				3b		
4	Describe in Part XIII the intended uses of the			•						
Pai	t VI Land, Buildings, and Equipm									
	Complete if the organization answere	d "Yes" on Form 990	). Part IV. line	1a. See F	Form 990. Part X	. line 10.				
	Description of property	(a) Cost or o		Cost or		Accumulate	ed	(d) Book	value	
	Becomplian of property	basis (investr		oasis (oth	1 ' '	epreciation	I .	(4) 500.	value	
	Land	`	,	(	,					
b	Buildings									
C	Leasehold improvements			55.	940.	43,1	83.	12	2,75	7 -
d	Equipment				584.	201,2			, 33	
	Other						•		<u>, , , , , , , , , , , , , , , , , , , </u>	
	Add lines 1a through 1e (Column (d) must o		V solumn (D)	lina 10a )	ı			2.9	0.09	14.

Schedule D (Form 990) 2020

Schedule D (Form 990) 2020 THE DELTA I	NSTITUTE	36-	-4210191 Page
Part VII Investments - Other Securities.			
Complete if the organization answered "Yes"			
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-	of-year market value
(1) Financial derivatives			
(2) Closely held equity interests			
(3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F) (G)			
(H)			
Fotal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)			
Part VIII Investments - Program Related.			
Complete if the organization answered "Yes"	on Form 990 Part IV line	11c See Form 990 Part V line 13	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-	of-vear market value
(1)	(ii) I con rolling	(0)	. , ,
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Fotal. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)			
Part IX Other Assets.	•		
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11d. See Form 990, Part X, line 15.	
	Description		(b) Book value
(1) BENEFICIAL INTEREST IN TR	UST		6,262,101
(2)			
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
Total. (Column (b) must equal Form 990. Part X. col. (B) line	e 15.)	<b>&gt;</b>	6,262,101
Part X Other Liabilities.			
Complete if the organization answered "Yes"	on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 25.	
1. (a) Description of liability			(b) Book value
(1) Federal income taxes			
(2) REVOLVING LOAN FUND - COO			324,299
(3) PAYCHECK PROTECTION PROGR.	AM LOAN		635,214
(4)			
(5)			
(6)			

Total. (Column (b) must equal Form 990. Part X. col. (B) line 25.)

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2020

959,513.

(7) (8) (9)

Pai	rt XI Reconciliation of Revenue per Audited Financial	Statements With Revenue	per Return.	
	Complete if the organization answered "Yes" on Form 990, Part	IV, line 12a.		
1	Total revenue, gains, and other support per audited financial statement	S	1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
а	Net unrealized gains (losses) on investments	2a		
b	Donated services and use of facilities			
С	Recoveries of prior year grants			
d	Other (Describe in Part XIII.)	1 - 1		
е	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
С	Add lines 4a and 4b			
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I. lin	e 12.)	5	
Pa	rt XII Reconciliation of Expenses per Audited Financia		es per Return.	
	Complete if the organization answered "Yes" on Form 990, Part			
1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 1		
а	Donated services and use of facilities			
b	Prior year adjustments			
С	Other losses			
d	Other (Describe in Part XIII.)	2d		
е	Add lines 2a through 2d			
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1.1		
a	Investment expenses not included on Form 990, Part VIII, line 7b			
b	Other (Describe in Part XIII.)	·	4.	
C	Add lines 4a and 4b			
5 Pa	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I.) rt XIII Supplemental Information.	ine (8.)	5	
	ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a	and 4: Part IV lines 1h and 2h: Par	t V line 4: Part X line 2: Part	
	2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to prov		e v, 1110 1, 1 die 2, 1 die	. 701,
	Za ana 15, ana 1 ant An, innee Za ana 1517 iloo complete tine part to prov	as any additional intermation		

# SCHEDULE I (Form 990)

Department of the Treasury

Internal Revenue Service

Governments, and Individuals in the United States Grants and Other Assistance to Organizations,

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22. ▶ Attach to Form 990.

▶ Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Open to Public

Inspection

**2** 14. **Employer identification number** 36 - 4210191(h) Purpose of grant or assistance PARTNER/CONSULTANT PARTNER/CONSULTANT PARTNER/CONSULTANT PARTNER/CONSULTANT PARTNER/CONSULTANT PARTNER/CONSULTANT X Yes Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any PROJECT PROJECT PROJECT PROJECT PROJECT PROJECT 1 Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection (g) Description of noncash assistance (f) Method of valuation (book, FMV, appraisal, other) 0 • 。 Ö 0 ō (e) Amount of assistance Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (d) Amount of 34,743. 9,322. 10,500, 5,438 2,000 22,262 cash grant Enter total number of section 501(c)(3) and government organizations listed in the line 1 table (c) IRC section (if applicable) GOVERNMENT Enter total number of other organizations listed in the line 1 table THE DELTA INSTITUTE 38-6033609 45-2663666 47-2903079 73-1731532 84-2131080 38-2248549 General Information on Grants and Assistance (b) EIN criteria used to award the grants or assistance? 1 (a) Name and address of organization ALLEGAN CONSERVATION DISTRICT BOXING WORM CREATIVE COMPANY BERENS BROTHERS FARMS, LLC BRENNER BROTHERS AND SONS or government MINNEAPOLIS, MN 55418 Name of the organization HAMILTON, MI 49419 ALLEGAN, MI 49010 2112 E 100 N ROAD HOPKINS, MI 49328 IL 60957 DALLAS, TX 75312 1668 LINCOLN RD 3108 BELL LANE 3720 142ND AVE 2538 132ND AVE A VISUAL SPARK PO BOX 123422 CARDNO, INC. Part I PAXTON, Part II 0

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Schedule I (Form 990) 2020

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CORNELL SOIL HEALTH LABORATORY PO BOX 6729 ITHACA, NY 14851 CROATAN INSTITUTE				assistance	valuation (book, FMV, appraisal, other)		or assistance
CROATAN INSTITUTE			9,350.	.0			PROJECT PARTNER/CONSULTANT
PO BOX 2044 DURHAM, NC 27702 46-36	46-3673347 50	501(C)(3)	15,000.	0			PROJECT PARTNER/CONSULTANT
GEI CONSULTANTS, INC.  PO BOX 843005  BOSTON, MA 02284  04-24	04-2468348		124,450.	.0			PROJECT PARTNER/CONSULTANT
GLOBAL PHILANTHROPY PARTNERSHIP 2440 N LAKEVIEW #15N CHICAGO, IL 60614 56-23	56-2342600 50	501(C)(3)	10,070.	.0			PROJECT PARTNER/CONSULTANT
ILLINOIS ENVIRONMENTAL COUNCIL  EDUCATION FUND - 520 E CAPITOL AVE - SPRINGFIELD, IL 62701 51-02	51-0211835		7,500.	°			PROJECT PARTNER/CONSULTANT
CCHIGAN ASSOCIATION OF NNSERVATION DISTRICTS - 3001 OOLIDGE RD, STE 250 - EAST ANSING, MI 48823	38-2304875		14,000.	0.			PROJECT PARTNER/CONSULTANT
NATURAL LAND INSTITUTE 320 S 3RD ST ROCKFORD, IL 61104 26-24	26-2478025 50	501(C)(3)	14,000.	.0			PROJECT PARTNER/CONSULTANT
OCEANA CONSERVATION DISTRICT 1064 INDUSTRIAL PARK DR SHELBY, MI 49455 38-20	38-2059002 GC	GOVERNMENT	7,500.	0			PROJECT PARTNER/CONSULTANT
SANDY VIEW FARM, LLC 3723 34TH ST HAMILTON, MI 49419 38-35	38-3527230		9,704.	0			PROJECT PARTNER/CONSULTANT

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Schedule I (Form 990) THE DELTA INSTITUTE

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)

(a) Name and address of conganization or government or government (b) EIN (c) IRC section or ganization or government (d) EIN (e) EIN (f) Method of (f) Meth	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
SCHICHTEL'S NURSERY 7420 PETERS RD SPRINGVILLE, NY 14141	16-1313418		19,349.	.0			PROJECT PARTNER/CONSULTANT
THE BOARD OF THE TRUSTEES OF THE UNIVERSITY OF ILLINOIS - 506 S WRIGHT ST, 209 HAB MC 339 - URBANA, IL 61801	37-6000511		29,993.	0			PROJECT PARTNER/CONSULTANT
THE POWER BUREAU, LLC 416 SOUTH THIRD STREET CHESTERTON, IN 46304	33-9740021		15,000.	.0			PROJECT PARTNER/CONSULTANT
UNIVERSITY OF ILLINOIS 28392 NETWORK PLACE CHICAGO, IL 60673	37-6000511 GOVERNMENT	SOVERNMENT	83,477.	.0			PROJECT PARTNER/CONSULTANT
WINROCK INTERNATIONAL 2101 RIVERFRONT DR LITTLE ROCK, AR 72202	71-0603560 501(C)(3)	501(C)(3)	50,214.	.0			PROJECT PARTNER/CONSULTANT
ZUMWALT ACRES LLC 3105 E 2000 NORTH SHELDON, IL 60966	85-3361962		13,629.	.0			PROJECT PARTNER/CONSULTANT
							Schedule I (Form 990)

36-4210191

Schedule I (Form 990) 2020 THE DELTA INSTITUTE

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
FARMING GRANT	7	104,225.	.0		
Part IV Supplemental Information. Provide the information required in		e 2; Part III, column	Part I, line 2; Part III, column (b); and any other additional information.	ditional information.	
PART I, LINE 2:					
DELTA MAINTAINS ACCOUNTING SYSTEMS,	, FINANCIAL	AL RECORDS	AND PROJECT	CT	
MANAGEMENT SYSTEMS TO ACCURATELY AC	ACCOUNT FOR	FUNDS	AWARDED. THESE	SE RECORDS	
SHALL INCLUDE BOTH FEDERAL, STATE,	LOCAL AND		PRIVATE ORGANIZATIONS.	ONS. THE	
PROJECT MANAGEMENT SYSTEM PROVIDES	THE RECO	RECODING OF EX	EXPENDITURES	FOR EACH	
AWARD BY THE COMPONENT PROJECT AND	BUD	GET COST CATEGORIES.	THE	SYSTEMS ALSO	
INCLUDE BUDGETARY CONTROLS TO PRECLUDE		INCURRING OBLIGATIONS		IN EXCESS OF	
TOTAL FUNDS AVAILABLE FOR A BUDGET	COST CATEGORY.	EGORY.			

## SCHEDULE J (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

➤ Complete if the organization answered "Yes" on Form 990, Part IV, line 23.

➤ Attach to Form 990.

► Attach to Form 990.

Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Internal Revenue Service Name of the organization

Part I Questions Regarding Compensation

Department of the Treasury

THE DELTA INSTITUTE

 $\begin{array}{c} \textbf{Employer identification number} \\ 36-4210191 \end{array}$ 

			Yes	No						
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,									
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.									
	First-class or charter travel Housing allowance or residence for personal use									
	Travel for companions Payments for business use of personal residence									
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees									
	Discretionary spending account Personal services (such as maid, chauffeur, chef)									
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or									
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b								
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,									
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2								
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's									
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to									
	establish compensation of the CEO/Executive Director, but explain in Part III.									
	X Compensation committee Written employment contract									
	X Independent compensation consultant X Compensation survey or study									
	X Approval by the board or compensation committee									
4										
	organization or a related organization:									
а	Receive a severance payment or change-of-control payment?	4a		X						
b	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		X						
С	Participate in or receive payment from an equity-based compensation arrangement?	4c		X						
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.									
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.									
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation									
	contingent on the revenues of:									
	The organization?	5a		<u>X</u>						
b	Any related organization?	5b		X						
	If "Yes" on line 5a or 5b, describe in Part III.									
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation									
	contingent on the net earnings of:									
а	The organization?	6a		<u>X</u>						
b	Any related organization?	6b		X						
	If "Yes" on line 6a or 6b, describe in Part III.									
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments									
	not described on lines 5 and 6? If "Yes," describe in Part III	7		<u>X</u>						
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the									
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		<u>X</u>						
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in									
	Regulations section 53.4958-6(c)?	9								

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

Page 2

THE DELTA INSTITUTE

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed. Schedule J (Form 990) 2020

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of \	(B) Breakdown of W-2 and/or 1099-MISC compensation	3C compensation	(C) Retirement and	ple	(E) Total of columns	(F) Compensation
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	in column (B) reported as deferred on prior Form 990
(1) WILLIAM SCHLEIZER	€ €	164,273.	0	0	0	12,854.	177,127.	0
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and 8, and for Pa										
Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.										
1b, 3, 4a, 4b, 4c,										
or Part I, lines 1a,										
riptions required f										
olanation, or desc										
e information, exp										
Provide th										

### SCHEDULE O

(Form 990 or 990-EZ)
Department of the Treasury

### Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

Open to Public Inspection

OMB No. 1545-0047

Internal Revenue Service

Name of the organization

THE DELTA INSTITUTE

Employer identification number 36-4210191

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: CHALLENGES ACROSS THE MIDWEST. FORM 990, PART VI, SECTION B, LINE 11B: THE ORGANIZATION'S DIRECTOR OF FINANCE AND OPERATIONS WORKS CLOSELY WITH THE FORM 990 PREPARER IN ANSWERING ALL QUESTIONS ON THE FORM AS WELL AS PROVIDING ACCURATE FINANCIAL AND OTHER INFORMATION FOR INCLUSION. A DRAFT THE FORM IS THEN REVIEWED BY THE CEO AND DIRECTOR OF FINANCE AND OPERATIONS PRIOR TO FINALIZATION. ANY CHANGES THEY DETERMINE ARE REQUIRED ARE INCORPORATED INTO THE FORM PRIOR TO FILING. THE 990 IS ALSO PROVIDED TO THE FINANCE COMMITTEE PRIOR TO FILING. FORM 990, PART VI, SECTION B, LINE 12C: CONFLICT OF INTEREST STATEMENT IS REVIEWED AND UPDATED ANNUALLY BY ALL OFFICERS AND DIRECTORS. FORM 990, PART VI, SECTION B, LINE 15: THE EXECUTIVE COMMITTEE OF THE ORGANIZATION SETS THE COMPENSATION FOR THE CEO USING EXTERNAL DATA. EACH YEAR THE CHAIR OF THE BOARD MEETS WITH THE CEO TO REVIEW PERFORMANCE AGAINST GOALS AND ESTABLISH COMPENSATION FOR THE NEW BUDGET YEAR. THE CEO DETERMINES ALL OTHER EMPLOYEE SALARIES BASED ON EXTERNAL DATA. FORM 990, PART VI, SECTION C, LINE 19: FORMS ARE MADE AVAILABLE UPON REQUEST.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990 or 990-EZ) 2020

### SCHEDULE R (Form 990)

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37. Related Organizations and Unrelated Partnerships

► Attach to Form 990.

2020

OMB No. 1545-0047

Open to Public Inspection

► Go to www.irs.gov/Form990 for instructions and the latest information.

Part I Identification of Disregarded Entities. Complete if the organization answered "Yes" on Form 990, Part IV, line 33.

THE DELTA INSTITUTE

Name of the organization

Department of the Treasury Internal Revenue Service

Employer identification number 36-4210191

(a) Name, address, and EIN (if applicable) of disregarded entity	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Total income	(e) The End-of-year assets		(f) Direct controlling entity	
DELTA P2E2 CENTER, LLC - 06-1765349  35 E. WACKER DR., STE 1200  CHICAGO, IL 60601  DELTA REVERE PROGRAM, LLC - 20-3026664  35 E. WACKER DR., STE 1200  CHICAGO, IL 60601	SUPPORT IMPLEMENTATION OF POLLUTION PREVENTAION AND ENERGY EFFICIENCY FINANCIAL SUPPORT FOR ECO-FRIENDLY, RESIDENTIAL IMPROVEMENTS	ILLINOIS		0 0	0, THE DELTA INSTITUTE	NSTITUTE	
Part II Identification of Related Tax-Exempt Organizations. Complete if organizations during the tax year.  (a) (t	zations. Complete if the organization ar	the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related tax-exempt  (d) (e) (f) Ss	Part IV, line 34, b (d)	ecause it had one	or more related tax-exe	empt (g)	(b)(13)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign country)	Exempt Code section	Public charity status (if section 501(c)(3))	Direct controlling entity	controlled entity?	oN ed
DELTA REDEVELOPMENT INSTITUTE - 36-4282747 35 E. WACKER DR., STE 1200 CHICAGO, IL 60601	BROWNFIELD REDEVELOPMENT	ILLINOIS	501(C)(3)	LINE 12A, I	THE DELTA INSTITUTE		

For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule R (Form 990) 2020

THE DELTA INSTITUTE Schedule R (Form 990) 2020

36-4210191

Page 2 Part III Identification of Related Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a partnership during the tax year.

(j) (k) General or Percentage managing ownership partner? Yes No		
(j) General or managing partner? Yes No		
Code V-UBI Ge amount in box ma 20 of Schedule BX-1 (Form 1065) We		
(h) Disproportionate allocations? Yes No		
(g) Share of end-of-year assets		
(f) Share of total income		
(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)		
(d) Direct controlling entity		
(c) Legal domicile (state or foreign country)		
(b) Primary activity		
(a) Name, address, and EIN of related organization		

Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year. Part IV

l	_		l		l			l	
(i) Section 512(b)(13) controlled entity?	No No								
512. G Co T	Yes								
(h) Percentage ownership									
(g) Share of end-of-year									
(f) Share of total income									
(e) ype of entity corp, S corp	or trust)								
(d) Direct controlling entity									
(c) Legal domicile (state or foreign	country)								
(b) Primary activity									
(a) Name, address, and EIN of related organization									

Schedule R (Form 990) 2020

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

<b>Note:</b> Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	Ŷ
1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?	s with one or more re	lated organizations listed i	n Parts II-IV?			
a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity	,			19		×
<b>b</b> Gift, grant, or capital contribution to related organization(s)				<b>a</b>		×
c Gift, grant, or capital contribution from related organization(s)				5		×
<b>d</b> Loans or loan guarantees to or for related organization(s)				10		×
e Loans or loan guarantees by related organization(s)				<u></u>		×
6 Dividands from valuetad aradianda				¥		×
				=		<b>:</b>
g Sale of assets to related organization(s)				<u>1</u>		×
h Purchase of assets from related organization(s)				ŧ		×
i Exchange of assets with related organization(s)				Ŧ		×
j Lease of facilities, equipment, or other assets to related organization(s)				=		$ \bowtie $
<b>k</b> Lease of facilities, equipment, or other assets from related organization(s)				¥		×
ž	ed organization(s)			=		×
	nization(s)			투		×
n Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)	on(s)			무		×
o Sharing of paid employees with related organization(s)				9	X	
<b>p</b> Reimbursement paid to related organization(s) for expenses				9	×	
				10	×	
Other transfer of and or average to valeted averagination (a)				+		×
				<u> </u>		l∣×
	ho must complete th	is line, including covered r	elationships and transaction thresholds.	-		
<b>(a)</b> Name of related organization	(b) Transaction type (a·s)	<b>(c)</b> Amount involved	(d) Method of determining amount involved	involved		
(1)						
(2)						
(3)						
(4)						
(5)						
(9)						
032163 10-28-20			Sched	Schedule R (Form 990) 2020	n 990)	202

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Schedule R (Form 990) 2020 THE DELTA INSTITUTE

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(k) centage nership				
owr				
(j) General or managing partner? Yes No				
-10 -10 -10 -10 -10 -10 -10 -10 -10 -10				
Code V-UBI General or Percentage amount in box 20 managing of Schedule K-1 partner? Ownership (Form 1065)				
Disproportionate allocations?				
Disp did				
(g) Share of end-of-year assets				
(f) Share of total income				
(e) Are all partners sec. 501(c)(3) er Ves No				
(d) Predominant income prelated, unrelated, excluded from tax undersections 512-514)				
(c) Legal domicile (state or foreign country)				
(b) Primary activity				
(a) Name, address, and EIN of entity				

Schedule R (Form 990) 2020

### Form **8868**

(Rev. January 2020)

Department of the Treasury Internal Revenue Service

### Application for Automatic Extension of Time To File an Exempt Organization Return

File a separate application for each return.

► Go to www.irs.gov/Form8868 for the latest information.

OMB No. 1545-0047

Electronic filing (e-file). You can electronically file Form 8868 to request a 6-month automatic extension of time to file any of the forms listed below with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, for which an extension request must be sent to the IRS in paper format (see instructions). For more details on the electronic filing of this form, visit <a href="https://www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits">www.irs.gov/e-file-providers/e-file-for-charities-and-non-profits</a>.

Automatic 6-Month Extension of Time. Only submit original (no copies needed).

All corporations required to file an income tax return other than Form 990-T (including 1120-C filers), partnerships, REMICs, and trusts

All corpo	orations required to file an income tax return other than Fo	rm 990-T	(including 1120-C filers), partnerships	s, REMICs	s, and trusts	
must use	e Form 7004 to request an extension of time to file income	tax retur	ns.			
Type or	Name of exempt organization or other filer, see instruc	tions.		Taxpayer	r identification nu	mber (TIN)
print				. ,		,
	THE DELTA INSTITUTE				36-42101	L91
File by the due date for filing your	Number, street, and room or suite no. If a P.O. box, se 35 E. WACKER DR., NO. 1200	e instruct	ions.			
return. See instructions	City, town or post office, state, and ZIP code. For a for CHICAGO, IL 60601	reign addı	ress, see instructions.			
Enter the	e Return Code for the return that this application is for (file	a separat	te application for each return)			0 1
Applicat	ion	Return	Application			Return
Is For		Code	Is For			Code
Form 99	0 or Form 990-EZ	01	Form 990-T (corporation)			07
Form 99	0-BL	02	Form 1041-A			08
Form 47	20 (individual)	03	Form 4720 (other than individual)			09
Form 99	0-PF	04	Form 5227			10
Form 99	0-T (sec. 401(a) or 408(a) trust)	05	Form 6069			11
Form 99	0-T (trust other than above)	06	Form 8870			12
Telep  If the	ooks are in the care of ▶ 35 E • WACKER DR hone No. ▶ (312) 554-0900  organization does not have an office or place of business is for a Group Return, enter the organization's four digit G  . If it is for part of the group, check this box ▶	in the Uni Group Exe	Fax No. ▶	f this is fo	r the whole group	
the	equest an automatic 6-month extension of time until e organization named above. The extension is for the organical calendar year or  X tax year beginning JUL 1, 2020  the tax year entered in line 1 is for less than 12 months, che Change in accounting period	nization's , an	return for:	the exem	npt organization r  m	eturn for
	his application is for Forms 990-BL, 990-PF, 990-T, 4720, or nonrefundable credits. See instructions.	or 6069, e	enter the tentative tax, less	3a	\$	0.
_	his application is for Forms 990-PF, 990-T, 4720, or 6069,	enter any	refundable credits and			
es	timated tax payments made. Include any prior year overpa	ayment all	owed as a credit	3b	\$	0.
	llance due. Subtract line 3b from line 3a. Include your paying EFTPS (Electronic Federal Tax Payment System). See		• • •	3c	\$	0.
	: If you are going to make an electronic funds withdrawal 6					

LHA For Privacy Act and Paperwork Reduction Act Notice, see instructions.

Form 8868 (Rev. 1-2020)

instructions.



Consolidated Financial Report June 30, 2021

### **Delta Institute and Affiliates**

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Consolidated Financial Statements	
Statement of Financial Position	3
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### **Independent Auditor's Report**

To the Board of Directors
Delta Institute and Affiliates

We have audited the accompanying consolidated financial statements of Delta Institute and Affiliates (the "Organization"), which comprise the consolidated statement of financial position as of June 30, 2021 and 2020 and the related consolidated statements of activities and changes in net assets (deficiency in net assets), functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

### Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our 2021 audit in accordance with auditing standards generally accepted in the United States of America. We conducted our 2020 audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Delta Institute and Affiliates as of June 30, 2021 and 2020 and the changes in their net assets, functional expenses, and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

To the Board of Directors Delta Institute and Affiliates

### Emphasis of Matter

As described in Note 2 to the consolidated financial statements, the Organization adopted the provisions of Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*. Our opinion is not modified with respect to this matter.

Plante & Moran, PLLC

February 4, 2022

### Consolidated Statement of Financial Position

	June 30, 2	2021 and 2020
	2021	2020
Assets		
Current Assets Cash and cash equivalents	\$ 1,431,774 \$	571,355
Receivables: Accounts receivable Grants receivable	 135,987 371,273	240,778 521,234
Total receivables	507,260	762,012
Prepaid expenses and other current assets	 	160,746
Total current assets	1,939,034	1,494,113
Property and Equipment - Net (Note 6)	29,094	46,210
Beneficial Interest in Trust (Note 13)	 6,262,101	5,327,805
Total assets	\$ 8,230,229 \$	6,868,128
Liabilities and Net Assets		
Current Liabilities Accounts payable Contract liabilities Accrued liabilities Current portion of long-term debt (Note 10) Paycheck Protection Program Ioan (Note 11)	\$ 117,437 \$ 53,025 210,533 503,264 427,972	144,500 - 194,306 500,000 427,972
Total current liabilities	1,312,231	1,266,778
Long-term Liabilities Paycheck Protection Program Ioan (Note 11) Revolving Ioan fund - Cook County, Illinois Long-term debt (Note 10)	 207,242 174,299 146,736	- 174,299 -
Total liabilities	1,840,508	1,441,077
Net Assets Without donor restrictions With donor restrictions (Note 7)	 (471,079) 6,860,800	(514,574) 5,941,625
Total net assets	 6,389,721	5,427,051
Total liabilities and net assets	\$ 8,230,229	6,868,128

## Delta Institute and Affiliates

# Consolidated Statement of Activities and Changes in Net Assets (Deficiency in Net Assets)

				Years En	Years Ended June 30, 2021 and 2020	21 and 2020
		2021			2020	
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
	\$ 171,988 9 764,800 249,317 31	\$ 442,500 \$	614,488 \$ 764,800 249,317 31	449,927 \$ 945,941 464,382 43,491	729,000 \$	1,178,927 945,941 464,382 43,491
Investment income from beneficial interest in trust Change in fair value of beneficial interest in trust	219,205	1,464,296	219,205 1,464,296	218,420	(204,851)	218,420 (204,851)
Total revenue and support	1,405,341	1,906,796	3,312,137	2,122,161	524,149	2,646,310
Net Assets Released from Restrictions	987,621	(987,621)	   	960,978	(960,978)	1
Total revenue, support, and net assets released from restrictions	2,392,962	919,175	3,312,137	3,083,139	(436,829)	2,646,310
Expenses Program services	1,695,721	ı	1,695,721	2,247,362	ı	2,247,362
Support services. General and administrative Fundraising	454,149 199,597	1 1	454,149 199,597	618,775 245,652	1 1	618,775 245,652
Total expenses	2,349,467		2,349,467	3,111,789	1	3,111,789
Increase (Decrease) in Net Assets	43,495	919,175	962,670	(28,650)	(436,829)	(465,479)
Net Assets (Deficiency in Net Assets) - Beginning of year	(514,574)	5,941,625	5,427,051	(485,924)	6,378,454	5,892,530
Net Assets (Deficiency in Net Assets) - End of year	\$ (471,079)	\$ 6,860,800 \$	6,389,721 \$	(514,574)	5,941,625	5,427,051

### Consolidated Statement of Functional Expenses

### Year Ended June 30, 2021

			 S	upp	ort Services	s		
		Program Services	eneral and ministrative	F	undraising		Total	 Total
Salaries Payroll taxes and benefits	\$	597,675 118,120	\$ 259,323 51,251	\$	131,116 25,913	\$	390,439 77,164	\$ 988,114 195,284
Total salaries and related expenses		715,795	310,574		157,029		467,603	1,183,398
Rent and utilities		105,980	45,983		23,250		69,233	175,213
Information technology		45,621	19,795		10,008		29,803	75,424
Equipment		3,059	1,327		671		1,998	5,057
Depreciation		10,353	4,492		2,271		6,763	17,116
Organizational insurance		4,433	1,923		973		2,896	7,329
Communications		-	-		176		176	176
Office expenses		8,120	3,523		1,781		5,304	13,424
Legal/Accounting		-	60,208		-		60,208	60,208
Meetings/Conferences		968	420		453		873	1,841
Travel		1,353	587		297		884	2,237
Bank and other fees		1,973	856		433		1,289	3,262
Miscellaneous		15,066	4,461		2,255		6,716	21,782
Contractor fees and other project								
expenses	_	783,000	-				-	 783,000
Total functional expenses	\$	1,695,721	\$ 454,149	\$	199,597	\$	653,746	\$ 2,349,467

### Consolidated Statement of Functional Expenses

### Year Ended June 30, 2020

				S	up	port Services	3			
		Program	Ger	neral and						
		Services	Adm	inistrative	_ <u>F</u>	undraising		Total	_	Total
Salaries	\$	718,624	\$	326,324	\$	135,613	\$	461,937	\$	1,180,561
Payroll taxes and benefits		120,575		54,753	_	22,754		77,507		198,082
Total salaries and related										
expenses		839,199		381,077		158,367		539,444		1,378,643
Consultants		17,359		-		-		-		17,359
Rent and utilities		103,922		47,191		19,611		66,802		170,724
Information technology		43,390		19,577		16,346		35,923		79,313
Equipment		9,689		4,400		1,828		6,228		15,917
Depreciation		12,842		6,139		2,551		8,690		21,532
Organizational insurance		12,216		5,547		2,305		7,852		20,068
Communications		´ <u>-</u>		´ <b>-</b>		18,022		18,022		18,022
Office expenses		7,327		3,280		3,022		6,302		13,629
Legal/Accounting		, <u>-</u>		45,692		, -		45,692		45,692
Meetings/Conferences		4,233		1,886		2,288		4,174		8,407
Travel		10,739		4,210		3,707		7,917		18,656
Training		6,644		3,017		1,254		4,271		10,915
Bank and other fees		5,167		2,339		972		3,311		8,478
Miscellaneous		45,438		63,676		15,379		79,055		124,493
Contractor fees and other project		,		,		,		,		,
expenses		1,129,197		_		_		_		1,129,197
Bad debt expense				30,744	_			30,744		30,744
Total functional expenses	<u>\$</u>	2,247,362	\$	618,775	<u>\$</u>	245,652	\$	864,427	<u>\$</u>	3,111,789

### Consolidated Statement of Cash Flows

### Years Ended June 30, 2021 and 2020

	2021	2020
Cash Flows from Operating Activities		
Increase (decrease) in net assets	\$ 962,670 \$	(465,479)
Adjustments to reconcile increase (decrease) in net assets to net cash and		
cash equivalents from operating activities:		
Depreciation	17,116	21,532
Change in value of beneficial interest in trust	(1,464,296)	204,851
Bad debt expense	-	30,744
Changes in operating assets and liabilities that provided (used) cash and cash equivalents:		
Grants and miscellaneous receivables	254,752	(3,546)
Note receivable	-	105,917
Prepaid expenses and other current assets	160,746	(58,445)
Accounts payable and accrued liabilities	(10,836)	(233,091)
Contract liabilities	53,025	
Net cash and cash equivalents used in operating activities	(26,823)	(397,517)
Cash Flows from Investing Activities		
Proceeds from disposition of property and equipment	-	2,394
Distribution from beneficial interest in trust	 530,000	
Net cash and cash equivalents provided by investing activities	530,000	2,394
Cash Flows Provided by Financing Activities - Proceeds from debt	357,242	427,972
Net Increase in Cash and Cash Equivalents	860,419	32,849
Cash and Cash Equivalents - Beginning of year	571,355	538,506
Cash and Cash Equivalents - End of year	\$ 1,431,774 \$	571,355

June 30, 2021 and 2020

### Note 1 - Nature of Business

Delta Institute (Delta) is chartered as an Illinois not-for-profit corporation and began operations on July 1, 1998. Delta collaborates with communities to solve complex environmental challenges across the Midwest.

Delta Redevelopment Institute (REDI) is chartered as an Illinois not-for-profit corporation and began operations in December 1998. REDI facilitates brownfield redevelopment in the metropolitan Chicago area by addressing predevelopment barriers.

The Delta P2E2 Center, LLC (P2/E2) is a single-member limited liability company formed by Delta in 2004 to provide technical assistance and financing to support the implementation of pollution prevention and energy efficiency measures.

The Delta Revere Program, LLC (Revere) is a single-member limited liability company formed by Delta on June 1, 2005 to act as the Designated Lender under the Revere Community Affordable Housing Grant Program Agreement dated May 12, 2005 by and between Delta and the Comer Science and Education Foundation (Comer). Loans are made to eligible homebuyers to induce development of affordable housing and to combat community deterioration in the neighborhood and community surrounding the Revere school in Chicago, Illinois.

### **Note 2 - Significant Accounting Policies**

### **Principles of Consolidation**

Through June 30, 2021, Delta had economic interest in and exercises control over the activities of REDI. Delta owns 100 percent of P2/E2 and Revere. Accordingly, the consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. All significant intercompany accounts and transactions have been eliminated as of and for the years ended June 30, 2021 and 2020. The consolidated entity is referred to as the "Organization."

### Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

### Receivables

Receivables are valued at management's estimate of the amount that will ultimately be collected. An allowance for doubtful accounts is based on specific identification of uncollectible accounts and the Organization's historical collection experience. No allowance was deemed necessary at June 30, 2021 and 2020.

### Beneficial Interest in Trust

The Organization has funds held by Chicago Community Trust from which income is received based on the Organization's share. The interest in the trust is stated at the estimated fair value based on the percentage of the trust designated to the Organization applied to the total fair value of the trust, which is based primarily on quoted market prices of the trust's underlying assets. The Organization's share of such trust's assets is included in the consolidated statement of financial position as beneficial interest in trust and is classified as net assets with donor restrictions, as the funds are restricted in perpetuity.

### Property and Equipment

Property and equipment with an individual value in excess of \$1,000 are recorded at cost when purchased or at fair value at the date of donation and are being depreciated on a straight-line basis over their estimated useful lives. Estimated lives are five years for furniture and equipment and the remaining lease term for leasehold improvements. Costs of maintenance and repairs are charged to expense when incurred.

June 30, 2021 and 2020

### **Note 2 - Significant Accounting Policies (Continued)**

### Paycheck Protection Program

Funding received under the Paycheck Protection Program (PPP) is from a lending institution and has the potential to be forgiven in part or in whole by the Small Business Administration (SBA). The proceeds from the loan, therefore, remain recorded as a liability until either (1) the loan is, in part or in whole, forgiven and the Organization has been legally released or (2) the Organization pays off the loan to the creditor. Once the loan is, in part or in whole, forgiven and the legal release is received, the liability is reduced by the amount forgiven, and a gain on extinguishment is recorded.

As such, the total proceeds received from the loan are recorded as a liability on the consolidated statement of financial position and included in proceeds received from financing activities in the consolidated statement of cash flows as of June 30, 2021. See Note 11 for additional information on the terms and conditions of the PPP agreement.

### Classification of Net Assets

Net assets of the Organization are classified based on the presence or absence of donor-imposed restrictions.

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions or for which the donor-imposed restrictions have expired or been fulfilled. Net assets in this category may be expended for any purpose in performing the primary objectives of the Organization.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Organization or by the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

Earnings, gains, and losses on donor-restricted net assets are classified as net assets without donor restrictions unless specifically restricted by the donor or by applicable state law.

### **Contributions**

Unconditional promises to give cash and other assets to the Organization are reported at fair value on the date the promise is received. Conditional promises to give and indications of intentions to give are reported at fair value on the date the gift becomes unconditional or is received. The gifts are reported as contributions with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or the purpose restriction is accomplished, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statement of activities and changes in net assets (deficiency in net assets) as net assets released from restrictions. Donor-restricted contributions whose restrictions are met in the year in which the contributions are received are reported as contributions without donor restrictions in the accompanying consolidated financial statements.

### **Government Grants**

Grant revenue received for grants is considered a nonexchange transaction and is recognized as the conditions of the grants have been met. As of June 30, 2021 and 2020, the Organization is eligible to receive and recognize \$614,488 and \$1,065,086, respectively, of these conditional contributions upon the occurrence of future qualifying expenses. Grant funding received in advance of conditions being met is recorded as refundable advances.

June 30, 2021 and 2020

### **Note 2 - Significant Accounting Policies (Continued)**

### Contract Fees

The Organization derives contract fees from management and consulting service contracts with customers. The nature of the Organization's promise in exchange for contract fees is to provide management and environmental consulting. Revenue is recognized ratably over time as services are provided to the customers or as labor hours are incurred. When the Organization has the right to consideration in an amount that directly corresponds to the value received to date by the customer, management has adopted the practical expedient in Accounting Standards Codification (ASC) 606-10-55-18 to recognize revenue in the amount to which the Organization has a right to invoice.

Invoices are generally due within 30 days after an invoice is sent to a customer. At times, the Organization may collect cash prior to the satisfaction of the performance obligation, which results in the Organization recognizing a contract liability.

### Functional Allocation of Expenses

Costs of providing the program and support services have been reported on a functional basis in the consolidated statement of functional expenses. Expenses are charged to program services and support services on an actual basis when available. The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. Salaries and related expenses are allocated on the basis of time and effort. Expenses deemed to be indirect to employee work, such as professional services, are considered to be management and general expenses. Other expenses utilized by all employees, such as occupancy, utilities, and supplies, are also allocated on the basis of time and effort. Costs have been allocated between the various program and support services based on estimates determined by management. Although the methods of allocation used are considered appropriate, other methods could be used that would produce different amounts.

### Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue, expenses, and other changes in net assets during the reporting period. Actual results could differ from those estimates.

### Federal Income Taxes

Delta and REDI are exempt from income tax under Section 501(c)(3) of the U.S. Internal Revenue Code. P2/E2 and Revere are disregarded for tax purposes and are included in Delta's tax return. Delta and REDI have both been classified as other than private foundations by the Internal Revenue Service.

### COVID-19

On March 11, 2020, the World Health Organization declared the outbreak of a respiratory disease caused by a new coronavirus a pandemic. First identified in late 2019 and now known as COVID-19, the outbreak has impacted millions of individuals worldwide. In response, many countries have implemented measures to combat the outbreak that have impacted global business operations.

In response to the pandemic declaration, the Organization closed its office at the end of business on Friday, March 13, 2020. As of the issue date of these consolidated financial statements, the Organization has reopened with limited capacity. COVID-19 delayed the timing of some projects and programs, which continued in fiscal year 2021. Revenue for these projects and programs was recognized in fiscal year 2021.

June 30, 2021 and 2020

### **Note 2 - Significant Accounting Policies (Continued)**

No impairments were recorded as of the consolidated statement of financial position date; however, due to uncertainty surrounding the situation, management's judgment regarding this could change in the future. In addition, while the Organization's future results of operations, cash flows, and financial condition could be negatively impacted, the extent of the impact cannot be reasonably estimated at this time.

### Subsequent Events

The consolidated financial statements and related disclosures include evaluation of events up through and including February 4, 2022, which is the date the consolidated financial statements were available to be issued.

### Adoption of New Accounting Pronouncement

In May 2014, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2014-09, *Revenue from Contracts with Customers (Topic 606)*, which superseded the previous revenue recognition requirements in Topic 605, *Revenue Recognition*. The ASU is based on the principle that revenue is recognized to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The ASU also requires additional disclosure about the nature, amount, timing, and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments and assets recognized from costs incurred to obtain or fulfill a contract. The Organization adopted the ASU effective July 1, 2020. The Organization used the modified retrospective approach when applying these changes. The adoption of the ASU did not result in any restatement to net assets or changes in net assets.

### **Upcoming Accounting Pronouncement**

In February 2016, the FASB issued ASU No. 2016-02, *Leases*, which will supersede the current lease requirements in ASC 840. The ASU requires lessees to recognize a right-of-use asset and related lease liability for all leases, with a limited exception for short-term leases. Leases will be classified as either finance or operating, with the classification affecting the pattern of expense recognition in the statement of operations. Currently, leases are classified as either capital or operating, with only capital leases recognized on the balance sheet. The reporting of lease-related expenses in the consolidated statements of activities and changes in net assets (deficiency in net assets) and cash flows will be generally consistent with the current guidance. The new lease guidance will be effective for the Organization's year ending June 30, 2023 and will be applied using a modified retrospective transition method to the beginning of the earliest period presented. The new lease standard is expected to have an effect on the Organization's consolidated financial statements as a result of the lease for its office space, which is classified as an operating lease. The Organization is currently determining the quantitative effect of applying the new lease guidance on the consolidated financial statements.

### Note 3 - Liquidity and Availability of Resources

The Organization has \$1,939,034 and \$1,333,367 of financial assets available within one year of June 30, 2021 and 2020 to meet cash needs for general expenditure consisting of cash and cash equivalents of \$1,431,774 and \$571,355 and grants and miscellaneous receivables of \$507,260 and \$762,012, respectively. None of the financial assets are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the consolidated statement of financial position date, as the donor purpose restrictions are expected to be released within one year. The receivables are subject to implied time restrictions but are expected to be collected within one year.

The Organization has a goal to maintain financial assets, which consist of cash and cash equivalents, on hand to meet 60 days of normal operating expenses, which are, on average, approximately \$225,000 and \$260,000 at June 30, 2021 and 2020, respectively. The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due.

June 30, 2021 and 2020

### Note 3 - Liquidity and Availability of Resources (Continued)

The Organization has a committed line of credit in the amount of \$250,000 at June 30, 2021, which it could draw upon if needed, as further described in Note 4.

### Note 4 - Line of Credit

Under a line of credit agreement opened with a bank in 2021, the Organization has available borrowings of approximately \$250,000. Interest is payable monthly at a rate of 1.00 percent above the prime rate (an effective rate of 4.25 percent at June 30, 2021). The line of credit is collateralized by substantially all of the Organization's assets. Under the agreement with the bank, the Organization is subject to certain covenants, including maintaining net worth of at least \$5,000,000 and an annual 30-day cleanup. There were no borrowings as of June 30, 2021.

### Note 5 - Equity Interest in LLC

REDI owns a 99.999 percent interest in the Great Lakes Region Sustainability Funds, LLC (GLRSF). REDI has elected not to consolidate GLRSF because, in accordance with Emerging Issue Task Force Abstract No. 96-16, *Investor's Accounting for an Investee When the Investor Has a Majority of the Voting Interest but the Minority Shareholder or Shareholders Have Certain Approval or Veto Rights*, REDI is not deemed to have a controlling financial interest in GLRSF. The minority owner has an equal say and vote over all business and financial decisions of GLRSF. Through June 30, 2010, REDI accounted for the investment in GLRSF under the equity method of accounting. Under the equity method, the original investment is recorded at cost and is adjusted periodically to recognize the investor's share of earnings or losses after the date of acquisition. At June 30, 2010, GLRSF had negative equity. Accordingly, REDI reduced its original investment of \$999 to \$0, at which point the use of the equity method was discontinued. Reducing the investment below \$0 was not deemed appropriate, as REDI has not guaranteed the obligations of GLRSF, nor has it committed to providing financial support. GLRSF continued to have negative equity at June 30, 2021 and 2020.

A loan receivable from GLRSF amounting to \$689,407 that was mirrored by a forgivable loan in the amount of \$689,407 from the City of Chicago, Illinois as of June 30, 2019 was forgiven in 2020. The loan was issued as part of a lead poisoning prevention program funded through a grant from the City of Chicago, Illinois. The loan bore interest at 2.5 to 3.5 percent per annum, and payments of interest only were due monthly until its maturity in 2017. GLRSF was closed out in 2018, and all activity concluded in September 2019.

### Note 6 - Property and Equipment

Property and equipment are summarized as follows:

	2021			2020	Depreciable Life - Years	
Machinery and equipment Furniture and fixtures Leasehold improvements	\$	4,689 212,895 55,940	\$	4,689 212,895 55,940	5 5 Lease term	
Total cost		273,524		273,524		
Accumulated depreciation		244,430		227,314		
Net property and equipment	\$	29,094	\$	46,210		

Depreciation expense for 2021 and 2020 was \$17,116 and \$21,532, respectively.

June 30, 2021 and 2020

### Note 7 - Net Assets

Net assets with donor restrictions as of June 30 are available for the following purposes:

	2021	 2020
Subject to expenditures for a specified purpose:		
Regenerative Food Systems - Pasture	\$ 122,680	\$ 96,540
Resilient Communities - Knight Cities	6,201	25,399
Resilient Communities - Port	191,638	199,855
Resilient Communities - McDougal	35,650	-
Resilient Communities - Morrison	10,000	-
Resilient Communities - EMG	15,000	=
Land Stewardship - Grand Victoria Foundation	_	25,417
Land Stewardship - Walton & McKnight Foundations	53,518	181,826
Land Stewardship - Erb Foundation	156,190	84,783
Land Stewardship - Lumpkin	 7,822	 
Total subject to expenditures for a specified purpose	598,699	613,820
Beneficial interest in trust	 6,262,101	 5,327,805
Total	\$ 6,860,800	\$ 5,941,625

### **Note 8 - Lease Commitments**

### Delta Office Lease

During October 2011, the Organization entered into a 12-year lease agreement for office space commencing on March 1, 2012. During March 2021, the Organization amended the lease agreement with a commencement date of July 1, 2021 for the amended terms. The amended lease has a 15-year term requiring monthly base rent payments ranging from \$4,168 to \$6,253 over the life of the lease. In addition to the base rent, Delta must pay its proportionate share of certain expenses and real estate taxes over the base year.

The original lease provided for rent to be abated during the first three months of the term. Generally accepted accounting principles require the rent expense paid to be recognized ratably over the lease term. Accordingly, the amount of rent expense does not coincide with cash payments. This gives rise to a deferred lease benefit liability, which is being amortized over the term of the lease. The deferred lease benefit liability at June 30, 2021 and 2020 amounted to \$8,314 and \$11,432, respectively, which is included in accrued liabilities on the consolidated statement of financial position.

The future minimum base rental payments for the years ending June 30 are as follows:

2022	\$ 50,022
2023	51,809
2024	53,595
2025	55,381
2026	57,168
Thereafter	669,936
Total	\$ 937,911

Rent expense for the years ended June 30, 2021 and 2020 amounted to \$175,213 and \$170,724, respectively.

June 30, 2021 and 2020

### Note 9 - Retirement Plan

Delta offers a 401(k) plan to all employees meeting the eligibility requirements defined in the plan. The plan allows for elective employee contributions up to the amount set by federal law and a mandatory employer contribution limited to 3 percent of eligible compensation. Delta also contributes 1 percent of eligible compensation if the employee contributes at least 1 percent of eligible compensation. Total organization contributions charged to retirement costs in 2021 and 2020 were \$40,764 and \$44,873, respectively.

### Note 10 - Long-term Debt

Long-term debt at June 30 is as follows:

	_	2021	 2020
P2/E2 - Note payable, Bank of America, unsecured, requiring monthly payments of interest only of 3 percent per annum, and due in full on August 15, 2012. The principal amount of the note may be used to finance the redevelopment of programs supporting environmental quality and energy efficiency. As of the report date, the bank has not indicated intentions to call or forgive the note. Accrued interest on the note payable amounted to \$141,895 and \$126,895 as of June 30, 2021 and 2020, respectively		500,000	\$ 500,000
Note payable to the SBA in monthly installments of \$641, including fixed interest at 2.75 percent, beginning in July 2021. The note is collateralized by substantially all of the Organization's assets and is due in July 2050		150,000	<u>-</u>
Total		650,000	500,000
Less current portion		503,264	 500,000
Long-term portion	<u>\$</u>	146,736	\$ 

The balance of the above debt matures as follows:

Years Ending		Amount		
2022	\$	E02 264		
2022	Φ	503,264 3,355		
2024		3,449		
2025		3,545		
2026		3,643		
Thereafter		132,744		
Total	\$	650,000		

Interest expense for 2021 and 2020 was \$14,980 and \$15,000, respectively.

June 30, 2021 and 2020

### **Note 11 - Paycheck Protection Program**

In April 2020, the Organization received a PPP term loan through a lending institution in the amount of \$427,972. In February 2021, the Organization received a second draw of the PPP loan program in the amount of \$207,242. The loans were issued pursuant to the Coronavirus Aid, Relief, and Economic Security (CARES) Act's PPP. The loan structure required organization officials to certify certain statements that permitted the Organization to qualify for the loan and provides loan forgiveness for a portion or all of the borrowed amount if the Organization uses the loan proceeds for the permitted loan purpose during the covered period described in the note agreements. At the conclusion of the covered period, any balance not forgiven by the Small Business Administration will be repaid over a period of two and five years for the initial and second draw, respectively, with interest accruing at a rate of 1 percent, and monthly payments of principal and interest beginning 10 months after the conclusion of the covered periods. The Organization has the right to prepay any amount outstanding at any time without penalty. The loans helped the Organization fund payroll and benefits, as well as core indirect expenses.

Any request for forgiveness is subject to review and approval by the lender and the SBA, including review of qualifying expenditures and staffing and salary levels.

Subsequent to June 30, 2021, the Organization applied for and received notification of forgiveness of the entire loan balance of the initial PPP loan from the SBA. The amount of the loan forgiven will be recorded as extinguishment of debt income in fiscal year 2022. As of the date of the issuance of the consolidated financial statements, the Organization has not yet applied for forgiveness of the second draw.

### Note 12 - Concentration of Credit Risk

The Organization has concentrated its credit risk for cash by maintaining deposits in financial institutions that may at times exceed amounts covered by insurance provided by the U.S. Federal Deposit Insurance Corporation (FDIC). The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk to cash.

The Organization receives substantially all funding from a relatively small group of government, foundation, and corporate donors. There is a risk that this funding could be curtailed, in which case the Organization would seek alternative funding or reduce its scale of operations.

### Note 13 - Fair Value Measurements

Accounting standards require certain assets and liabilities be reported at fair value in the consolidated financial statements and provide a framework for establishing that fair value. The framework for determining fair value is based on a hierarchy that prioritizes the inputs and valuation techniques used to measure fair value.

Fair values determined by Level 1 inputs use quoted prices in active markets for identical assets that the Organization has the ability to access.

Fair values determined by Level 2 inputs use other inputs that are observable, either directly or indirectly. These Level 2 inputs include quoted prices for similar assets in active markets and other inputs, such as interest rates and yield curves, that are observable at commonly quoted intervals.

Level 3 inputs are unobservable inputs, including inputs that are available in situations where there is little, if any, market activity for the related asset. These Level 3 fair value measurements are based primarily on management's own estimates using pricing models, discounted cash flow methodologies, or similar techniques taking into account the characteristics of the asset.

In instances where inputs used to measure fair value fall into different levels in the above fair value hierarchy, fair value measurements in their entirety are categorized based on the lowest level input that is significant to the valuation. The Organization's assessment of the significance of particular inputs to these fair value measurements requires judgment and considers factors specific to each asset.

June 30, 2021 and 2020

### **Note 13 - Fair Value Measurements (Continued)**

The following tables present information about the Organization's assets measured at fair value on a recurring basis at June 30, 2021 and 2020 and the valuation techniques used by the Organization to determine those fair values:

	Assets Measured at Fair Value on a Recurring Basis at June 30, 2021						
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at June 30, 2021			
Beneficial interest in trust	\$ -	<u> </u>	\$ 6,262,101	\$ 6,262,101			
	Assets Measured at Fair Value on a Recurring Basis at June 30, 2020						
	Quoted Prices in						
	Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Balance at June 30, 2020			
	(20101.)		(201010)				
Beneficial interest in trust	\$ -	<u>\$ -</u>	\$ 5,327,805	\$ 5,327,805			

The unrealized gains and losses of \$1,464,296 and \$204,851 for the years ended June 30, 2021 and 2020, respectively, are reported as the change in fair value of beneficial interest in trust on the consolidated statement of activities and changes in net assets (deficiency in net assets).

During 2021, the board of directors and donor approved a distribution of \$530,000 from the beneficial interest in trust to cover payroll expenses.