# **Public Disclosure Copy**

# **Form 990**

# \*\*PLEASE SIGN THIS COPY AND RETAIN FOR YOUR RECORDS\*\*

# **Public Inspection Requirement**

An exempt organization must make available for public inspection, upon request and without charge, a copy of its original and amended annual information returns. Each information return must be made available from the date it is required to be filed (determined without regard to any extensions), or is actually filed, whichever is later. An original return does not have to be made available if more than 3 years have passed from the date the return was required to be filed (including any extensions) or was filed, whichever is later. An amended return does not have to be made available if more than 3 years have passed from the date it was filed.

An annual information return includes an exact copy of the return (Form 990 or 990–EZ and amended return, if any) and all schedules, attachments, and supporting documents filed with the IRS. In the case of a tax-exempt organization other than a private foundation, the names and addresses of contributors to the organization need not be disclosed, and Schedule B has been redacted accordingly.

For returns filed by Section 501(c)(3) organizations after August 17, 2006, Form 990-T must also be made available for public inspection. However, only those schedules, statements, and attachments to Form 990-T that relate to the imposition of the unrelated business income tax must be made available for public inspection.

This copy of the return is provided only for Public Disclosure purposes. Any confidential information regarding donors, and schedules or attachments to Form 990-T that do not relate to the calculation of unrelated business income tax, have been removed.

# \*\* PUBLIC DISCLOSURE COPY \*\*

# **Return of Organization Exempt From Income Tax**

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

▶ Do not enter social security numbers on this form as it may be made public.

Department of the Treasury Internal Revenue Service

► Go to www.irs.gov/Form990 for instructions and the latest information.

Open to Public Inspection

<u>A</u>	For the	$\pm$ 2021 calendar year, or tax year beginning $$ JUL $1,$ $2021$ and endi	ing J	UN 30, 2022	
	Check if applicable	C Name of organization		D Employer identifie	cation number
	Addres change	THE DELTA INSTITUTE			
	Name change	Doing business as		36-42101	91
	Initial return Final return/	Number and street (or P.O. box if mail is not delivered to street address)  Roor  Roor  Roor	m/suite <b>) 0</b>	E Telephone number (312) 554	
	termin- ated			G Gross receipts \$	2,772,645.
	Ameno return	CHICAGO, IL 60601		H(a) Is this a group re	eturn
	Application	F Name and address of principal officer: WILLIAM SCHIETZER		for subordinates	? Yes X No
_	pendin	SAME AS C ABOVE		<b>H(b)</b> Are all subordinates in	cluded? Yes No
		empt status: X 501(c)(3) 501(c) ( )	527	•	list. See instructions
		e: WWW.DELTA-INSTITUTE.ORG		H(c) Group exemption	
	art I	Summary			1 State of legal domicile; IL
a	1	Briefly describe the organization's mission or most significant activities: DELTA I			
Governance		THAT COLLABORATES WITH COMMUNITIES TO SOLVE			
r E	2	Check this box if the organization discontinued its operations or disposed o		1 . 1	
Š	3	Number of voting members of the governing body (Part VI, line 1a)			16
a	4 	Number of independent voting members of the governing body (Part VI, line 1b)			15 17
<u></u>	5	Total number of individuals employed in calendar year 2021 (Part V, line 2a)			39
Activities &	6	Total number of volunteers (estimate if necessary)			0.
٥	i /a	Total unrelated business revenue from Part VIII, column (C), line 12  Net unrelated business taxable income from Form 990-T, Part I, line 11			0.
_	<del>                                     </del>	Net differenced business taxable income from 1 offit 990-1,1 at 1, life 11		Prior Year	Current Year
Revenue	. 8	Contributions and grants (Part VIII, line 1h)		1,628,605.	2,545,577.
	9	Program service revenue (Part VIII, line 2g)		0.	0.
٥	10	Investment income (Part VIII, column (A), lines 3, 4, and 7d)		219,236.	227,068.
ď	11	Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		0.	0.
		Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)		1,847,841.	2,772,645.
		Grants and similar amounts paid (Part IX, column (A), lines 1-3)		783,000.	371,708.
		Benefits paid to or for members (Part IX, column (A), line 4)		0.	0.
u	45	Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)		1,183,396.	1,288,914.
Expenses	2 16a	Professional fundraising fees (Part IX, column (A), line 11e)		0.	0.
9	<u>}</u> b	Total fundraising expenses (Part IX, column (D), line 25)   161,136.			
ú	ì 17	Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)		378,967.	395,574.
	18	Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)		2,345,363.	2,056,196.
_	19	Revenue less expenses. Subtract line 18 from line 12		-497,522.	716,449.
Net Assets or	Ces		Beg	ginning of Current Year	End of Year
sets	ਬੂ 20	Total assets (Part X, line 16)		8,129,187.	7,745,698.
A As	21	Total liabilities (Part X, line 26)		1,840,508.	1,894,046.
Ž	₹ 22	Net assets or fund balances. Subtract line 21 from line 20		6,288,679.	5,851,652.
	art II	Signature Block		ate and to the best of an	Construction and bullet State
		Ities of perjury, I declare that I have examined this return, including accompanying schedules and			knowledge and belief, it is
true	e, correc	t, and complete. Declaration of preparer (other than officer) is based on all information of which p	reparer i	las any knowledge.	
Ci.	·-	Signature of officer		I Date	
Siç He		WILLIAM SCHLEIZER, CHIEF EXECUTIVE DIRECT	ΨOR	2 410	
пе	i e	Type or print name and title	1010		
_		Print/Type preparer's name Preparer's signature	D	ate Check	PTIN
Pai	d	KIMBERLY A. HAUMANN KIMBERLY A. HAUMAN	IN 0	5/02/23 if self-employ	
	parer	Firm's name PLANTE & MORAN, PLLC	<sub> </sub>		38-1357951
	Only	Firm's address 10 S. RIVERSIDE PLAZA, 9TH FLOOR		5 Em	<u> </u>
	•	CHICAGO, IL 60606		Phone no. (3	12) 207-1040
Ma	y the IF	RS discuss this return with the preparer shown above? See instructions	<u></u>		X Yes No

Pa	rt III Statement of Program Service Accomplishments
	Check if Schedule O contains a response or note to any line in this Part III
1	Briefly describe the organization's mission:
	DELTA INSTITUTE IS A NONPROFIT THAT COLLABORATES WITH COMMUNITIES TO
	SOLVE COMPLEX ENVIRONMENTAL CHALLENGES ACROSS THE MIDWEST.
2	Did the organization undertake any significant program services during the year which were not listed on the
	prior Form 990 or 990-EZ?
	If "Yes," describe these new services on Schedule O.
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
	If "Yes," describe these changes on Schedule O.
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and
	revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$1, 441, 584. including grants of \$371, 708.) (Revenue \$)
	DELTA INSTITUTE (DELTA) COLLABORATES WITH COMMUNITIES TO SOLVE COMPLEX
	ENVIRONMENTAL CHALLENGES THROUGHOUT THE MIDWEST. WE ENVISION A REGION
	IN WHICH ALL COMMUNITIES AND LANDSCAPES THRIVE THROUGH AN INTEGRATED
	APPROACH TO ENVIRONMENTAL, ECONOMIC, AND SOCIAL CHALLENGES. OUR WORK
	TAKES US TO CITIES LIKE CHICAGO, ST. LOUIS, AND MILWAUKEE TO COMMUNITIES SUCH AS HOBART, INDIANA TO GREAT LAKES COASTAL TOWNS LIKE
	SEBEWAING, MICHIGAN TO RURAL COMMUNITIES WITH THOUSANDS OF ACRES OF
	FARMLAND AND WATERWAYS. DELTA EXISTS BECAUSE ENVIRONMENTAL AND ECONOMIC
	ISSUES HIT COMMUNITIESBOTH URBAN AND RURALTHROUGH DISINVESTMENT,
	INEQUITY, AND POLICY DECISIONS. WE COLLABORATE TO SOLVE SYSTEMIC
	ENVIRONMENTAL AND ECONOMIC ISSUES AT THE COMMUNITY LEVEL BY FOCUSING ON
	THE SELF-DEFINED GOALS AND NEEDS THAT OUR PARTNERS SHARE WITH US.
4b	(Code:) (Expenses \$
710	(Code
4c	(Code:) (Expenses \$ including grants of \$) (Revenue \$)
4 -	Other are average and income (Deposition on Cabodida O.)
4d	Other program services (Describe on Schedule O.)
1-	(Expenses \$ including grants of \$ ) (Revenue \$ )  Total program service expenses ▶ 1,441,584.
4e	Total program service expenses ► 1,441,584.  Form 990 (2021)
	Form 900 (2021)

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# Form 990 (2021) THE DELTA INSTITUTE Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
_	similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5		х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to	<u> </u>		
·	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		x
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	Ť		
•	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		x
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? <i>If</i> "Yes," <i>complete</i>	<b>-</b>		<del></del>
0	, ,	8		x
•	Schedule D, Part III	l °		
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?			x
40	If "Yes," complete Schedule D, Part IV	9		<u> </u>
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments			<b>.</b>
	or in quasi endowments? If "Yes," complete Schedule D, Part V	10		X
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X,			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
	Part VI	11a	X	<u> </u>
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		<u> </u>
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	X	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a		X
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b	X	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
-	1c and 8a? If "Yes," complete Schedule G, Part II	18		x
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		x
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		<u></u>
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21	Х	
	Gordon Gordon Corractor, Gordon (79), mile 1: 11 165. Complete Gorleuule I, Falts I aliu II			L

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Form 990 (2021) THE DELTA INSTITUTE
Part IV | Checklist of Required Schedules (continued)

I al	Officerist of Required Scriedules (continued)			
	P: 11		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on	00	Х	
23	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III  Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current	22	Λ	$\vdash$
20	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete			
	Schedule J	23	Х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No," go to line 25a	24a		Х
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		<u> </u>
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		<u> </u>
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		<u> </u>
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			.,
	Schedule L, Part I	25b		<u> </u>
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%	06		x
27	controlled entity or family member of any of these persons? <i>If</i> "Yes," <i>complete Schedule L, Part II</i> Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,	26		
21	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? <i>If</i> "Yes," <i>complete Schedule L, Part III</i>	27		x
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? <i>If</i>			
	"Yes," complete Schedule L, Part IV	28a		Х
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	28b		Х
	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If			
	"Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			v
00	Schedule N, Part II	32		<u> </u>
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	22		x
34	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		
34		34	х	
35a	Part V, line 1  Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		х
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		L
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		X
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?	1		1
Da	Note: All Form 990 filers are required to complete Schedule 0	38	X	<u> </u>
Pa				
	Check if Schedule O contains a response or note to any line in this Part V			<del>                                     </del>
	Enter the number reported in box 3 of Form 1096. Enter -0- if not applicable		Yes	No
		-		
	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable			
U	(gambling) winnings to prize winners?	1c	Х	
132004	4 12-09-21			(2021)

Form 990 (2021) THE DELTA INSTITUTE

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

			Yes	No		
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return 2a 17					
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2b	Х			
	Note: If the sum of lines 1a and 2a is greater than 250, you may be required to e-file. See instructions.					
За	Did the organization have unrelated business gross income of \$1,000 or more during the year?	За		Х		
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule O	3b				
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a					
	financial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		х		
b	If "Yes," enter the name of the foreign country					
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).					
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		х		
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5b		х		
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?	5c				
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit					
	any contributions that were not tax deductible as charitable contributions?	6a		х		
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts					
_	were not tax deductible?	6b				
7	Organizations that may receive deductible contributions under section 170(c).	0.0				
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?	7a		х		
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?	7b				
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required					
_	to file Form 8282?	7c		x		
d	If "Yes," indicate the number of Forms 8282 filed during the year 7d					
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		х		
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?	7f		х		
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?	7g				
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?	7h				
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the					
_	sponsoring organization have excess business holdings at any time during the year?					
9	Sponsoring organizations maintaining donor advised funds.	8				
а	Did the sponsoring organization make any taxable distributions under section 4966?	9a				
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b				
10	Section 501(c)(7) organizations. Enter:					
а	Initiation fees and capital contributions included on Part VIII, line 12					
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b					
11	Section 501(c)(12) organizations. Enter:					
а	Gross income from members or shareholders					
b	Gross income from other sources. (Do not net amounts due or paid to other sources against					
	amounts due or received from them.)					
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a				
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year					
13	Section 501(c)(29) qualified nonprofit health insurance issuers.					
а	Is the organization licensed to issue qualified health plans in more than one state?	13a				
	Note: See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the					
	organization is licensed to issue qualified health plans					
С	Enter the amount of reserves on hand					
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a		Х		
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedule O	14b				
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or					
	excess parachute payment(s) during the year?	15		Х		
	If "Yes," see the instructions and file Form 4720, Schedule N.					
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		Х		
	If "Yes," complete Form 4720, Schedule O.					
17	Section 501(c)(21) organizations. Did the trust, any disqualified person, or mine operator engage in any					
	activities that would result in the imposition of an excise tax under section 4951, 4952 or 4953?	17				
	If "Yes," complete Form 6069.					

Part VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

<ul> <li>b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?</li> <li>8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: <ul> <li>a The governing body?</li> <li>b Each committee with authority to act on behalf of the governing body?</li> </ul> </li> <li>9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O</li> </ul> <li>Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)</li>	2 3 4 5 6 7a 7b 8a 8b	Yes X X	X X X X X
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.  b Enter the number of voting members included on line 1a, above, who are independent  Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  B Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  B Each committee with authority to act on behalf of the governing body?  B Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	3 4 5 6 7a 7b	X	X X X X
If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.  b Enter the number of voting members included on line 1a, above, who are independent  Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?  Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  B Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  B Each committee with authority to act on behalf of the governing body?  B Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	3 4 5 6 7a 7b		X X X X
body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.  b Enter the number of voting members included on line 1a, above, who are independent	3 4 5 6 7a 7b		X X X X
b Enter the number of voting members included on line 1a, above, who are independent	3 4 5 6 7a 7b		X X X X
<ul> <li>Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?</li> <li>Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?</li> <li>Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?</li> <li>Did the organization become aware during the year of a significant diversion of the organization's assets?</li> <li>Did the organization have members or stockholders?</li> <li>Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?</li> <li>Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?</li> <li>Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:         <ul> <li>The governing body?</li> <li>Each committee with authority to act on behalf of the governing body?</li> <li>Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O</li> </ul> </li> <li>Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)</li> </ul>	3 4 5 6 7a 7b		X X X X
officer, director, trustee, or key employee?  3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  5 Did the organization become aware during the year of a significant diversion of the organization's assets?  6 Did the organization have members or stockholders?  7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	3 4 5 6 7a 7b		X X X X
Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?  Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  Did the organization become aware during the year of a significant diversion of the organization's assets?  Did the organization have members or stockholders?  Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  The governing body?  Each committee with authority to act on behalf of the governing body?  Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	3 4 5 6 7a 7b		X X X X
of officers, directors, trustees, or key employees to a management company or other person?  4 Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?  5 Did the organization become aware during the year of a significant diversion of the organization's assets?  6 Did the organization have members or stockholders?  7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	4 5 6 7a 7b 8a 8b		X X X
<ul> <li>Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?</li> <li>Did the organization become aware during the year of a significant diversion of the organization's assets?</li> <li>Did the organization have members or stockholders?</li> <li>Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?</li> <li>Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?</li> <li>Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: <ul> <li>The governing body?</li> <li>Each committee with authority to act on behalf of the governing body?</li> </ul> </li> <li>Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O</li> </ul> <li>Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)</li>	4 5 6 7a 7b 8a 8b		X X X
<ul> <li>Did the organization become aware during the year of a significant diversion of the organization's assets?</li> <li>Did the organization have members or stockholders?</li> <li>Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?</li> <li>Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?</li> <li>Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: <ul> <li>The governing body?</li> <li>Each committee with authority to act on behalf of the governing body?</li> </ul> </li> <li>Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O</li> </ul> <li>Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)</li>	5 6 7a 7b 8a 8b		X X X
<ul> <li>Did the organization have members or stockholders?</li> <li>Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?</li> <li>Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?</li> <li>Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: <ul> <li>a The governing body?</li> <li>b Each committee with authority to act on behalf of the governing body?</li> </ul> </li> <li>9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes." provide the names and addresses on Schedule O</li> </ul> <li>Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)</li>	7a 7b 8a 8b		X
<ul> <li>7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?</li> <li>b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?</li> <li>8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: <ul> <li>a The governing body?</li> <li>b Each committee with authority to act on behalf of the governing body?</li> </ul> </li> <li>9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O</li> </ul> <li>Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)</li>	7a 7b 8a 8b		х
more members of the governing body?  b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	7b 8a 8b		
<ul> <li>b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?</li> <li>8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following: <ul> <li>a The governing body?</li> <li>b Each committee with authority to act on behalf of the governing body?</li> </ul> </li> <li>9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O</li> </ul> <li>Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)</li>	7b 8a 8b		
persons other than the governing body?  8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	8a 8b		х
B Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:  a The governing body?  b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	8a 8b		X
a The governing body? b Each committee with authority to act on behalf of the governing body? 9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	8b		
b Each committee with authority to act on behalf of the governing body?  9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	8b		
9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)		X	-
organization's mailing address? If "Yes," provide the names and addresses on Schedule O  Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	9		1
Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)	9		,,
			X
		Yes	No
	10a		X
<b>b</b> If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	10b		v
	11a		X
<b>b</b> Describe on Schedule O the process, if any, used by the organization to review this Form 990.		v	
7 " " " " " " " " " " " " " " " " " " "	12a	X	
, , , , , , , , , , , , , , , , , , ,	12b	X	
c Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	40-	Х	
	12c	X	
	13	X	
1 /	14	Λ	
Did the process for determining compensation of the following persons include a review and approval by independent			
persons, comparability data, and contemporaneous substantiation of the deliberation and decision?	45-	Х	
, , , , , , , , , , , , , , , , , , , ,	15a	X	
, , , , , , , , , , , , , , , , , , , ,	15b	- A	
If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.  16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	16a		х
taxable entity during the year? <b>b</b> If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation	IUa		
in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	16b		
Section C. Disclosure	100		
17 List the states with which a copy of this Form 990 is required to be filed ▶IL			
18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s o	only)	availa	ole
for public inspection. Indicate how you made these available. Check all that apply.	Jy) (	unu	
Own website Another's website X Upon request Other (explain on Schedule O)			
19 Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and fi	financ	cial	
statements available to the public during the tax year.			
20 State the name, address, and telephone number of the person who possesses the organization's books and records			
WILLIAM SCHLEIZER - (312) 554-0900			
35 E. WACKER DR., 1200, CHICAGO, IL 60601			

# Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

#### Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
  - List all of the organization's current key employees, if any. See the instructions for definition of "key employee."
- List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (box 5 of Form W-2, Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization r	or any related	orga	niza	tion	con	nper	nsat	ed any current officer, di	rector, or trustee.	
(A)	(B)	(C)					(D)	(E)	(F)	
Name and title	Average	(do		Pos heck		<b>)</b> than (	one	Reportable	Reportable	Estimated
	hours per	box	, unle	ss per	rson i	s both	n an	compensation	compensation	amount of
	week		l a		l	174443	100)	from	from related	other
	(list any hours for	director						the organization	organizations (W-2/1099-MISC/	compensation from the
	related	e or (	stee			ısatec		(W-2/1099-MISC/	1099-NEC)	organization
	organizations	truste	al tru		yee	n be		1099-NEC)	,	and related
	below	Individual trustee or	Institutional trustee	er	Key employee	Highest compensated employee	Je.			organizations
	line)	Indi	Insti	Officer	Key	High	Former			
(1) WILLIAM SCHLEIZER	40.00									
CEO	2.00	Х		Х				194,902.	0.	16,377.
(2) HELEN HARDY	40.00	-								
DIRECTOR, FINANCE & OPS	0.00					X		155,230.	0.	15,459.
(3) SID FREITAG-FEY	40.00							111 110		
DIRECTOR, DEV & COMMS	0.00					X		111,448.	0.	20,359.
(4) MARK EIDELMAN	6.00	.,							0	0
CHAIR (5) GOVERNOR	0.00	Х		Х				0.	0.	0.
(5) SAM SCHILLER	4.00	٠,,		,,					0	0
VICE CHAIR	0.00	Х		Х				0.	0.	0.
(6) ALLISON HOLLY	4.00	٠,,		,,					0	0
TREASURER	0.00	Х		Х				0.	0.	0.
(7) LINDSEY SULLIVAN	2.00	<b>.</b>		х				0.	0.	0
(8) JON CHEFFINGS	2.00	Х		^				0.	0.	0.
DIRECTOR	0.00	Х						0.	0.	0.
(9) JESSIE DEELO	2.00	Λ						0.	0.	0.
DIRECTOR	0.00	Х						0.	0.	0.
(10) DAVID FREED	2.00	- 22						•	0.	0.
DIRECTOR	0.00	Х						0.	0.	0.
(11) NIHARIKA HANGLEM	2.00							•	•	•
DIRECTOR	0.00	х						0.	0.	0.
(12) MIKE HARRINGTON	2.00	T								
DIRECTOR	0.00	х						0.	0.	0.
(13) KEVIN KALUS	2.00									
DIRECTOR	0.00	Х						0.	0.	0.
(14) ANN MCCABE	2.00									
DIRECTOR	0.00	Х						0.	0.	0.
(15) JULIE RIZZO	2.00									
DIRECTOR	0.00	Х	L	L	L		L	0.	0.	0.
(16) VANESSA ROANHORSE	2.00									
DIRECTOR	0.00	Х						0.	0.	0.
(17) DAVID SOUTH	2.00									
DIRECTOR	0.00	Х						0.	0.	0.

Section A. Officers, Directors, Trus	tees, key Em	DIOA	ees,	anu	ı mıç	ynes	i C	Unipensated Employee	> (continued)	—		
(A)	(B) (C)							(D)	(E)		(F	=)
Name and title	Average	(do		Posi		<b>)</b> than c	ne	Reportable	Reportable	Estimated		
	hours per	box	, unles	ss per	rson i	s both	an	compensation	compensation		amou	ınt of
	week		Lei an	u a u	recto	I / ii usi	iee)	from	from related		oth	
	(list any hours for	director						the	organizations	- 1	comper	
	related	or di	tee			sated		organization (W-2/1099-MISC/	(W-2/1099-MISC/ 1099-NEC)		from	
	organizations	ruste	l trus		99	npen		1099-NEC)	1099-1450)		organi and re	
	below	dual t	rtio na		oldr	st cor	-	10001420)			organiz	
	line)	Individual trustee or	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				o. ga	
(18) ETHELBERT WILLIAMS	2.00	<u> </u>	_		_					$\top$		
DIRECTOR	0.00	Х						0.	0			0.
										十		
		1										
										$\top$		
		1										
										十		
		1										
-										十		
		1										
										+		
		1										
-										+		
		1										
										+		
		1										
										+		
		-										
4. 0							_	461,580.	0	+	<b>F</b> 2	195.
1b Subtotal								461,580.	0	_	ე⊿,	0.
c Total from continuation sheets to Part VI								461,580.	0	_	<u> </u>	195.
d Total (add lines 1b and 1c)										•	ე⊿,	195.
2 Total number of individuals (including but n	ot limited to th	ose	liste	d ab	ove	) wh	o re	eceived more than \$100,	000 of reportable			2
compensation from the organization												<u> </u>
											Ye	es No
3 Did the organization list any <b>former</b> officer,	•		•	•	•		•	•	•			77
line 1a? If "Yes," complete Schedule J for s										$\vdash$	3	<u> </u>
4 For any individual listed on line 1a, is the su	•		•					•	•			,
and related organizations greater than \$150										-	4 X	2
5 Did any person listed on line 1a receive or a					•			•	dual for services			
rendered to the organization? If "Yes," com	plete Schedul	e J f	or su	ıch r	oers	on .				丄	5	X
Section B. Independent Contractors												
1 Complete this table for your five highest co										satio	n from	
the organization. Report compensation for	the calendar y	ear e	ndin	ig w	ith c	or wit	thin T		ear.			
(A)								(B)		0	(C)	4:
Name and business	address						_	Description of s	ervices	Cor	mpensa	ation
GEI CONSULTANTS, INC			•	4 0	<b>~</b> 4						4 - 0	0.4.0
400 UNICORN PARK DRIVE, W	OBURN,	MA	0	T8	0 T		_	PROJECT CONS	ULTING		<u>159,</u>	040.
							_					
							_					
							_					
									I			

Form **990** (2021)

Total number of independent contractors (including but not limited to those listed above) who received more than

\$100,000 of compensation from the organization

		Check if Schedule O contains	a response o	or note to any lir	ne in this Part VIII			
				,	(A)	(B)	(C)	(D)
					Total revenue	Related or exempt	Unrelated	Revenuè excluded from tax under
						function revenue	business revenue	sections 512 - 514
S (s	1 2	Federated campaigns	1a					
ant					-			
جَ جَ		Membership dues			-			
fts,		Fundraising events			-			
Contributions, Gifts, Grants and Other Similar Amounts		Related organizations		050,074.	-			
ns, Sim		Government grants (contributions)		030,074.	-			
atio er 9	Ť	All other contributions, gifts, grants, an		40E E02				
듗됨		similar amounts not included above		<u>495,503.</u>	-			
ont od (	-	Noncash contributions included in lines 1a-1f	1g \$		0 545 577			
<u>0 g</u>	h	Total. Add lines 1a-1f			2,545,577.			
				Business Code				
e S	2 a	·						
e <u>Š</u>	b	· -						
Su	С	:						
eve	d	I						
Program Service Revenue	е	·						
Ā	f	All other program service revenue						
	g	Total. Add lines 2a-2f						
	3	Investment income (including divid						
		other similar amounts)			227,068.			227,068.
	4	Income from investment of tax-exe			,			,
	5	Royalties						
	•	Tioyanios	(i) Real	(ii) Personal				
	6 2		(7	( )	-			
					-			
					-			
	C	Rental income or (loss) 6c						
		Net rental income or (loss)	Securities	(ii) Other				
	<i>r</i> a		Securities	(ii) Other	-			
		assets other than inventory 7a			-			
	b	Less: cost or other basis						
Revenue		and sales expenses			-			
) Ne		Gain or (loss) 7c						
		Net gain or (loss)		<b></b>				
her	8 a	Gross income from fundraising events	(not					
₫		including \$	_ of					
		contributions reported on line 1c).	I .					
		Part IV, line 18			-			
	b	Less: direct expenses	8b					
	С	Net income or (loss) from fundraising	ng event <u>s</u>	<b></b>				
	9 a	Gross income from gaming activities	es. See					
		Part IV, line 19	9a					
	b	Less: direct expenses	9b					
	С	Net income or (loss) from gaming a	ctivities	<b></b>				
	10 a	Gross sales of inventory, less return	ns					
		and allowances	10a					
	b	Less: cost of goods sold						
		Net income or (loss) from sales of i						
				Business Code				
snc	11 a	L. <u>.</u>						
ne Jue	b							
Miscellaneous Revenue	c							
Sc		All other revenue						
Σ		Total. Add lines 11a-11d		<b></b>				
	12	Total revenue. See instructions			2,772,645.	0.	0.	227,068.
					, , ,			. ,

## Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a response not include amounts reported on lines 6b,	(A) Total expenses	(B) Program service	(C) Management and	<b>(D)</b> Fundraising
	8b, 9b, and 10b of Part VIII.		expenses	general expenses	expenses
1	Grants and other assistance to domestic organizations	371 709	371,708.		
_	and domestic governments. See Part IV, line 21	371,708.	3/1,/00.		
2	Grants and other assistance to domestic				
_	individuals. See Part IV, line 22				
3	Grants and other assistance to foreign				
	organizations, foreign governments, and foreign				
	individuals. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	211,279.	141,557.	50,707.	19,015
6	trustees, and key employees	211,219.	141,557.	30,707.	19,013
6	Compensation not included above to disqualified				
	persons (as defined under section 4958(f)(1)) and				
_	persons described in section 4958(c)(3)(B)	836,241.	560,281.	200,698.	75,262
7	Other salaries and wages	030,241.	300,201.	200,090.	13,202
8	Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)	36,484.	24 444	8 756	3 29/
۵		124,789.	24,444. 83,609.	8,756. 29,949.	11 221
9	Other employee benefits	80,121.	53,681.	19,229.	3,284 11,231 7,211
	Payroll taxes  Fees for services (nonemployees):	00,121.	33,001.	10,220	7,211
1	` ' ' ' '				
a	Management				
b	Legal	45,119.		45,119.	
c	Accounting	43,113.		43,113.	
d	Lobbying				
e	Investment management fees				
f	Other. (If line 11g amount exceeds 10% of line 25,				
g	column (A), amount, list line 11g expenses on Sch 0.)				
40	Advertising and promotion				
12		17,373.	8,997.	6,169.	2 207
13	Office expenses	72,305.	37,443.	25,676.	2,207 9,186
14	Information technology	12,303.	37,443.	23,070.	7,100
15	Royalties	119,491.	68,723.	37,391.	13,377
16	Occupancy	7,307.	3,784.	2,595.	928
17	Travel	7,307.	3,704.	2,333.	720
18	Payments of travel or entertainment expenses				
	for any federal, state, or local public officials	7,076.	3,147.	2,158.	1,771
19	Conferences, conventions, and meetings	3,439.	1,781.	1,221.	437
20	Interest	3, 437 •	1,701.	1,221•	<u> </u>
21	Payments to affiliates	26,390.	20,315.	4,474.	1,601
22		17,668.	9,149.	6,274.	2,245
3	Other expenses. Itemize expenses not covered	17,000.	J,143.	0,2/4.	2,243
24	above. (List miscellaneous expenses on line 24e. If				
	line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule 0.)				
_	MISCELLANEOUS	66,484.	50,783.	11,564.	4,137
a	COMMUNICATIONS	8,709.	30,703.	11,304.	8,709
b	EQUIPMENT	4,213.	2,182.	1,496.	535
Ç		Ŧ, Δ1J•	2,102.	1,490.	333
d	All other expanses				
e	All other expenses Add lines 1 through 24s	2,056,196.	1,441,584.	453,476.	161,136
2 <u>5</u>	Total functional expenses. Add lines 1 through 24e	4,030,130.	1,441,304.	433,470.	101,130
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				Form <b>990</b> (20)

Form 990 (2021)
Part X | Balance Sheet

Part 2	X	Balance Sheet					
		Check if Schedule O contains a response or ne	ote to an	y line in this Part X			
					<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing		1			
:	2	Savings and temporary cash investments			1,330,732.	2	1,290,096
;	3	Pledges and grants receivable, net		3			
-	4	Accounts receivable, net	507,260.	4	644,401		
	5	Loans and other receivables from any current					
		trustee, key employee, creator or founder, sub	stantial o	contributor, or 35%			
		controlled entity or family member of any of th	ese pers	ons		5	
'	6	Loans and other receivables from other disqua	alified per	sons (as defined			
		under section 4958(f)(1)), and persons describe	ed in sec	tion 4958(c)(3)(B)		6	
:   '	7	Notes and loans receivable, net				7	
	8	Inventories for sale or use				8	
:   :	9	Prepaid expenses and deferred charges				9	
10	0a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	. 10a	94,362.			
	b	Less: accumulated depreciation	. 10b	71,345.	29,094.	10c	23,01
1	1	Investments - publicly traded securities				11	
1:	2	Investments - other securities. See Part IV, line	e 11			12	
1:	3	Investments - program-related. See Part IV, line			13		
1.	4	Intangible assets		14			
1	5	Other assets. See Part IV, line 11			6,262,101.	15	5,788,18
1	6	Total assets. Add lines 1 through 15 (must ed	qual line 3	33)	8,129,187.	16	7,745,69
1	7	Accounts payable and accrued expenses	327,970.	17	317,14		
1	8	Grants payable		18			
1	9	Deferred revenue		53,025.	19	38,02	
2	0	Tax-exempt bond liabilities				20	
2	1	Escrow or custodial account liability. Complete	e Part IV	of Schedule D		21	
2	2	Loans and other payables to any current or for	rmer offic	er, director,			
		trustee, key employee, creator or founder, sub	stantial o	ontributor, or 35%			
2		controlled entity or family member of any of th	ese pers	ons		22	
2	3	Secured mortgages and notes payable to unre			500,000.	23	500,00
2		Unsecured notes and loans payable to unrelat	ed third p	parties		24	
2	5	Other liabilities (including federal income tax, p	,				
		parties, and other liabilities not included on line	es 17-24)	. Complete Part X	050 540		1 000 05
		of Schedule D			959,513.		1,038,87
2	6	Total liabilities. Add lines 17 through 25			1,840,508.	26	1,894,04
.		Organizations that follow FASB ASC 958, ch	neck her	e ▶ X			
		and complete lines 27, 28, 32, and 33.			1 500 645		0.64 10
2		Net assets without donor restrictions			-1,580,645.	27	-864,19
2	8	Net assets with donor restrictions			7,869,324.	28	6,715,84
		Organizations that do not follow FASB ASC	958, che	eck here			
	_	and complete lines 29 through 33.					
2	_	Capital stock or trust principal, or current fund				29	
3		Paid-in or capital surplus, or land, building, or				30	
3		Retained earnings, endowment, accumulated			6 200 670	31	E 051 CF
2 2 3 3 3		Total net assets or fund balances			6,288,679.	32	5,851,65
3	3	Total liabilities and net assets/fund balances			8,129,187.	33	7,745,698 Form <b>990</b> (20

Form	1990 (2021) THE DELTA INSTITUTE	30-4	Z T $O$ T $S$ T	Pag	ge ∣∠
Pa	rt XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	2,772		
2	Total expenses (must equal Part IX, column (A), line 25)	2	2,056	5,1	96.
3	Revenue less expenses. Subtract line 2 from line 1	3	716	5,4	49.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	6,288	3,6	79.
5	Net unrealized gains (losses) on investments	5	-1,153	3,4	75.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	5,851	L,6	53.
Pa	rt XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_		
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule	Ο.			
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a			
	separate basis, consolidated basis, or both:				
	Separate basis Consolidated basis Both consolidated and separate basis				
b	Were the organization's financial statements audited by an independent accountant?		2b	X	
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,			
	consolidated basis, or both:				
	Separate basis X Consolidated basis Both consolidated and separate basis				
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,			
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X	
	If the organization changed either its oversight process or selection process during the tax year, explain on Sch	edule O.			
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Sin	gle Audit			
	Act and OMB Circular A-133?		3a	Х	
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the requi				
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3h	X	1

132012 12-09-21

#### **SCHEDULE A**

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

Attach to Form 990 or Form 990-EZ.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2021

Open to Public Inspection

Employer identification number

36-4210191

THE DELTA INSTITUTE

Part I Reason for Public Charity Status. (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i).
- 2 A school described in section 170(b)(1)(A)(ii). (Attach Schedule E (Form 990).)
- 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii).
- A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii)**. Enter the hospital's name, city, and state:
- An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).
- 7 X An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.)
- A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.)
- An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)
- An organization organized and operated exclusively to test for public safety. See section 509(a)(4).
- An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2)**. See **section 509(a)(3)**. Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
- **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
- **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
- **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
- **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
- e Check this box if the organization received a written determination from the IRS that it is a Type I, Type III functionally integrated, or Type III non-functionally integrated supporting organization.

	, , , , , , ,	
f	Enter the number of supported organizations	

g Provide the following information	n about the supporte	d organization(s).				
(i) Name of supported	(ii) EIN	(iii) Type of organization	(iv) Is the orga in your governi	nization listed	(v) Amount of monetary	(vi) Amount of other
organization		(described on lines 1-10 above (see instructions))	Yes	No	support (see instructions)	support (see instructions)
Total						

#### Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) Part II

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Sec	ction A. Public Support						
Cale	ndar year (or fiscal year beginning in) 🕨	(a) 2017	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")	2662425.	2871817.	2588550.	1628605.	2545577.	12296974.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
	or expended on its behalf						
3	The value of services or facilities						
	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	2662425.	2871817.	2588550.	1628605.	2545577.	12296974.
5	The portion of total contributions						
	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						
6	Public support. Subtract line 5 from line 4.						12296974.
	ction B. Total Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2017	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
	Amounts from line 4	2662425.	2871817.	2588550.	1628605.	2545577.	12296974.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties,						
	and income from similar sources	214,390.	528,217.	222,341.	219,236.	227,068.	1411252.
9	Net income from unrelated business		-	-	-		
	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	<b>Total support.</b> Add lines 7 through 10						13708226.
	Gross receipts from related activities,	etc. (see instruction	ns)				,913,679.
	First 5 years. If the Form 990 is for the						· · ·
	organization, check this box and <b>stor</b>	-		· · · · · · · · · · · · · · · · · · ·			
Sec	tion C. Computation of Publi						
14	Public support percentage for 2021 (I	ine 6, column (f), d	ivided by line 11, c	olumn (f))		14	89.71 %
15	Public support percentage from 2020	Schedule A, Part	II, line 14			15	90.07 %
	33 1/3% support test - 2021. If the o					ore, check this box	x and
	stop here. The organization qualifies						▶ 5
b	33 1/3% support test - 2020. If the o	organization did no	t check a box on li				
	and stop here. The organization qual						_
17a	10% -facts-and-circumstances test	- 2021. If the org	anization did not c				
	and if the organization meets the fact						
	meets the facts-and-circumstances te			-	•		_
b	10% -facts-and-circumstances test	-	-		-		
_	more, and if the organization meets the	•				•	
	organization meets the facts-and-circu				-		<b>&gt;</b>
18	Private foundation. If the organization						3 <b>&gt;</b>
				, , , , , , , , , , , , , , , , , , , ,	,		/Farm 000) 0004

Schedule A (Form 990) 2021

# Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below please complete Part II.)

qualify under the tests listed because Section A. Public Support	elow, please com	plete Part II.)				
Calendar year (or fiscal year beginning in)	(a) 2017	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
1 Gifts, grants, contributions, and	(3)	()	(5, = 5 + 5	(-,	(-,	(-)
membership fees received. (Do not						
include any "unusual grants.")						
2 Gross receipts from admissions,						
merchandise sold or services per-						
formed, or facilities furnished in						
any activity that is related to the organization's tax-exempt purpose						
3 Gross receipts from activities that						
are not an unrelated trade or bus-						
iness under section 513		+				
4 Tax revenues levied for the organ-						
ization's benefit and either paid to						
or expended on its behalf		1				
5 The value of services or facilities						
furnished by a governmental unit to						
the organization without charge						
6 Total. Add lines 1 through 5		1				
7a Amounts included on lines 1, 2, and						
3 received from disqualified persons						
<b>b</b> Amounts included on lines 2 and 3 received						
from other than disqualified persons that exceed the greater of \$5,000 or 1% of the						
amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						
Section B. Total Support		•	•		•	
Calendar year (or fiscal year beginning in)	(a) 2017	<b>(b)</b> 2018	(c) 2019	(d) 2020	(e) 2021	(f) Total
9 Amounts from line 6						
10a Gross income from interest,						
dividends, payments received on						
securities loans, rents, royalties, and income from similar sources						
<b>b</b> Unrelated business taxable income						
(less section 511 taxes) from businesses						
anguired ofter June 20, 1075						
c Add lines 10a and 10b		1				
activities not included on line 10b,						
whether or not the business is						
regularly carried on  12 Other income. Do not include gain		+				
or loss from the sale of capital						
assets (Explain in Part VI.)						
<b>13 Total support.</b> (Add lines 9, 10c, 11, and 12.)						
<b>14</b> First 5 years. If the Form 990 is for the	ne organization's f	first, second, third,	fourth, or fifth tax	year as a section 5	501(c)(3) organizati	on,
Section C. Computation of Publ					T T	
15 Public support percentage for 2021 (		•	column (f))		15	%
16 Public support percentage from 2020					16	%
Section D. Computation of Inves					T T	
17 Investment income percentage for 20					17	%
<b>18</b> Investment income percentage from					18	%
19a 33 1/3% support tests - 2021. If the	organization did	not check the box	on line 14, and line	e 15 is more than 3	33 1/3%, and line 1	7 is not
more than 33 1/3%, check this box a	nd <b>stop here.</b> The	e organization qual	fies as a publicly s	supported organiza	ation	<b>&gt;</b>
b 33 1/3% support tests - 2020. If the	organization did	not check a box or	line 14 or line 19a	a, and line 16 is mo	ore than 33 1/3%, a	and
line 18 is not more than 33 1/3%, che	ck this box and <b>s</b>	top here. The orga	nization qualifies a	as a publicly suppo	orted organization	
20 Private foundation. If the organization	on did not check a	box on line 14, 19	a, or 19b, check th	nis box and see ins	structions	

132023 01-04-22

Schedule A (Form 990) 2021

# Part IV | Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

#### Section A. All Supporting Organizations

- 1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.
- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in Part VI what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If "Yes," describe in **Part VI** how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.
- c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? If "Yes," provide detail in Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? If "Yes," complete Part I of Schedule L (Form 990).
- 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in Part VI.
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? If "Yes." provide detail in **Part VI.**
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If "Yes," answer line 10b below.
  - **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

		Yes	No
	1		
	2		
	3a		
	3b		
	3c		
	4-		
	4a		
	4b		
	75		
	4c		
	5a		
	5b		
	5c		
	6		
	7		
	8		
	9a		
	Ol-		
	9b		
	9с		
	30		
	10a		
	10b		
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	dule A (Form 990) 2021 THE DELTA INSTITUTE 3	<u>6-421019</u>	1 P	age :
Pai	rt IV Supporting Organizations (continued)			
			Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?			
а	A person who directly or indirectly controls, either alone or together with persons described on lines 11b and			
	11c below, the governing body of a supported organization?	11a		_
b	A family member of a person described on line 11a above?	11b		
С	A 35% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
	detail in Part VI.	11c		
Sec	tion B. Type I Supporting Organizations			
			Yes	No
1	Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one			
	more supported organizations have the power to regularly appoint or elect at least a majority of the organization's office	ers,		
	directors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one support	rted		
	organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among to			
	supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
2	Did the organization operate for the benefit of any supported organization other than the supported			
	organization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
	Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
	supervised, or controlled the supporting organization.	2		
Sec	tion C. Type II Supporting Organizations			
			Yes	No
1	Were a majority of the organization's directors or trustees during the tax year also a majority of the directors			
	or trustees of each of the organization's supported organization(s)? If "No," describe in Part VI how control			
	or management of the supporting organization was vested in the same persons that controlled or managed			
	the supported organization(s).	1		
Sec	tion D. All Type III Supporting Organizations			
			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the			
	organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
	year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
	organization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described on line 2, above, did the organization's supported organizations have a			
	significant voice in the organization's investment policies and in directing the use of the organization's			
	income or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
	supported organizations played in this regard.	3		
Sec	tion E. Type III Functionally Integrated Supporting Organizations			
1	Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instru	ıctions).		
а	The organization satisfied the Activities Test. Complete line 2 below.			
b	The organization is the parent of each of its supported organizations. Complete line 3 below.			
С	The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity	/ (see instruction	s).	
2	Activities Test. Answer lines 2a and 2b below.	·	Yes	No
а	Did substantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the supported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
	those supported organizations and explain how these activities directly furthered their exempt purposes,			
	how the organization was responsive to those supported organizations, and how the organization determined			
	that these activities constituted substantially all of its activities.	2a		
b				
	one or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
	Part VI the reasons for the organization's position that its supported organization(s) would have engaged in			
	these activities but for the organization's involvement.	2b		
3	Parent of Supported Organizations. <b>Answer lines 3a and 3b below.</b>			

За

a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If "Yes" or "No" provide details in Part VI.

b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If "Yes," describe in Part VI the role played by the organization in this regard.

## Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 ( explain in Part VI). See instructions.

Sect	ion A - Adjusted Net Income		Sections A through E.  (A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
	ion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
а	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
С	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors			
	(explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	ion C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functional	lly integrated	d Type III supporting orga	nization (see

Schedule A (Form 990) 2021

instructions).

Par	't V │ Type III Non-Functionally Integrated 509	(a)(3) Supporting Orga	ınizations <sub>(continu</sub>	ued)	
Secti	ion D - Distributions		•		Current Year
1	Amounts paid to supported organizations to accomplish exe	empt purposes		1	
2	Amounts paid to perform activity that directly furthers exem	pt purposes of supported			
	organizations, in excess of income from activity			2	
3	Administrative expenses paid to accomplish exempt purpos	es of supported organizations	S	3	
4	Amounts paid to acquire exempt-use assets			4	
5	Qualified set-aside amounts (prior IRS approval required - prior IRS approval - prior IRS approval required - prior IRS approval - prior IRS	rovide details in Part VI)		5	
6	Other distributions (describe in Part VI). See instructions.			6	
7	Total annual distributions. Add lines 1 through 6.			7	
8	Distributions to attentive supported organizations to which t	he organization is responsive			
	(provide details in <b>Part VI</b> ). See instructions.			8	
9	Distributable amount for 2021 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount			10	
	•	(i)	(ii)		(iii)
Secti	ion E - Distribution Allocations (see instructions)	Excess Distributions	Underdistribution Pre-2021	15	Distributable Amount for 2021
_1_	Distributable amount for 2021 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2021 (reason-				
	able cause required - explain in Part VI). See instructions.				
3	Excess distributions carryover, if any, to 2021				
<u>a</u>	From 2016				
b	From 2017				
с	From 2018				
d	From 2019				
е	From 2020				
f	Total of lines 3a through 3e				
g	Applied to underdistributions of prior years				
h	Applied to 2021 distributable amount				
i	Carryover from 2016 not applied (see instructions)				
j_	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2021 from Section D,				
	line 7: \$				
а	Applied to underdistributions of prior years				
b	Applied to 2021 distributable amount				
С	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2021, if				
	any. Subtract lines 3g and 4a from line 2. For result greater				
	than zero, explain in Part VI. See instructions.				
6	Remaining underdistributions for 2021. Subtract lines 3h				
	and 4b from line 1. For result greater than zero, explain in				
	Part VI. See instructions.				
7	Excess distributions carryover to 2022. Add lines 3j				
	and 4c.				
8	Breakdown of line 7:				
а	Excess from 2017				
	Excess from 2018				
	Excess from 2019				
	Excess from 2020				
	Excess from 2021				

Schedule A (Form 990) 2021

## **SCHEDULE D** (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

► Complete if the organization answered "Yes" on Form 990,
Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

► Attach to Form 990.

►Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047 Inspection

Name of the organization

THE DELTA INSTITUTE

**Employer identification number** 36-4210191

Pai	t I Organizations Maintaining Donor Advise	d Funds or Other S	Similar Funds or A	ccounts. Complete if the
	organization answered "Yes" on Form 990, Part IV, lin			
		(a) Donor advis	ed funds	(b) Funds and other accounts
1	Total number at end of year			
2	Aggregate value of contributions to (during year)			
3	Aggregate value of grants from (during year)			
4	Aggregate value at end of year			
5	Did the organization inform all donors and donor advisors in v	writing that the assets h	eld in donor advised fur	
	are the organization's property, subject to the organization's $% \left( 1\right) =\left( 1\right) \left( 1$	exclusive legal control?		Yes No
6	Did the organization inform all grantees, donors, and donor a	dvisors in writing that g	ant funds can be used	only
	for charitable purposes and not for the benefit of the donor o	r donor advisor, or for a	ny other purpose confer	ring
	impermissible private benefit?			Yes No
Pai	t II Conservation Easements. Complete if the org	ganization answered "Ye	es" on Form 990, Part IV	/, line 7.
1	Purpose(s) of conservation easements held by the organization	on (check all that apply).		
	Preservation of land for public use (for example, recrea	tion or education)	Preservation of a hist	torically important land area
	Protection of natural habitat		Preservation of a cer	tified historic structure
	Preservation of open space			
2	Complete lines 2a through 2d if the organization held a qualif	fied conservation contrib	oution in the form of a co	
	day of the tax year.			Held at the End of the Tax Year
а				2a
b				2b
С	Number of conservation easements on a certified historic stru			2c
d	Number of conservation easements included in (c) acquired a			
	listed in the National Register			2d
3	Number of conservation easements modified, transferred, rel	eased, extinguished, or	terminated by the orgar	nization during the tax
_	year ▶			
4	Number of states where property subject to conservation eas			
5	Does the organization have a written policy regarding the per			
•	violations, and enforcement of the conservation easements it			
6	Staff and volunteer hours devoted to monitoring, inspecting,	nandling of violations, a	nd emorcing conservati	on easements during the year
7	Amount of expanses incurred in monitoring inspecting hand	lling of violations, and or	oforoing consonvation of	poomonto during the year
7	Amount of expenses incurred in monitoring, inspecting, hand	aling of violations, and el	nording conservation ea	asements during the year
8	▶ \$ Does each conservation easement reported on line 2(d) abov	ro actiofy the requiremen	to of cootion 170(b)(4)(P	0)(i)
0				
9	and section 170(h)(4)(B)(ii)?			
9	balance sheet, and include, if applicable, the text of the footr		<u>-</u>	
	organization's accounting for conservation easements.	lote to the organization	s illianciai statements ti	lat describes trie
Pai		Art. Historical Tre	easures, or Other S	Similar Assets.
	Complete if the organization answered "Yes" on Form	•	,	
	If the organization elected, as permitted under FASB ASC 95		renue statement and ha	lance sheet works
	of art, historical treasures, or other similar assets held for pub	•		
	service, provide in Part XIII the text of the footnote to its finar	,	,	inco or public
b	If the organization elected, as permitted under FASB ASC 95			e sheet works of
-	art, historical treasures, or other similar assets held for public	•		
	provide the following amounts relating to these items:	overnous controlling		o or public ourvies,
	(i) Revenue included on Form 990, Part VIII, line 1			• \$
				<b>.</b> .
2	If the organization received or held works of art, historical treations			
_	the following amounts required to be reported under FASB A	*	•	F
а	Revenue included on Form 990, Part VIII, line 1			<b>&gt;</b> \$
	Assets included in Form 990, Part X			
	For Paperwork Reduction Act Notice, see the Instructions			Schedule D (Form 990) 2021

132051 10-28-21

Pai	t III Organizations Maintaining Co	ollections of Ar	t, Histori	cal Tre	asures, o	r Other	Similar A	Assets	(continued	d)
3	Using the organization's acquisition, accessio	n, and other record	s, check an	y of the t	following that	make siç	gnificant us	e of its		
	collection items (check all that apply):									
а	Public exhibition	d	I 🔲 Loa	an or exc	hange progra	am				
b	Scholarly research	е	e 🔲 Oth	ner						
С	Preservation for future generations									
4	Provide a description of the organization's col	lections and explair	n how they	further th	ne organizatio	n's exem	pt purpose	in Part	XIII.	
5	During the year, did the organization solicit or	receive donations of	of art, histo	rical treas	sures, or othe	er similar	assets			
	to be sold to raise funds rather than to be mai								Yes	No
Pai	t IV Escrow and Custodial Arrang	ements. Comple	ete if the or	ganizatio	n answered '	"Yes" on	Form 990,	Part IV,	ine 9, or	
	reported an amount on Form 990, Part	X, line 21.								
1a	Is the organization an agent, trustee, custodia	n or other intermed	iary for con	tribution	s or other ass	sets not ir	ncluded			
	on Form 990, Part X?								Yes	No
b	If "Yes," explain the arrangement in Part XIII a									
									Amount	
С	Beginning balance						1c			
	Additions during the year									
е	Distributions during the year						1e			
f	Ending balance									
2a	Did the organization include an amount on Fo							$\square$	Yes	No
b	If "Yes," explain the arrangement in Part XIII.									
Pai	TV Endowment Funds. Complete if	the organization an	swered "Ye	es" on Fo	rm 990, Part	IV, line 1	0.			
		(a) Current year	(b) Prio	r year	(c) Two year	rs back	(d) Three yea	ars back	(e) Four yea	rs back
1a	Beginning of year balance									
b	Contributions									
С	Net investment earnings, gains, and losses									
d	Grants or scholarships									
е	Other expenditures for facilities									
	and programs									
f	Administrative expenses									
g	End of year balance									
2	Provide the estimated percentage of the curre	ent year end balance	e (line 1g, c	olumn (a	)) held as:					
а	Board designated or quasi-endowment	•	%		•					
b	Permanent endowment									
С	Term endowment > 9	<del></del> 6								
	The percentages on lines 2a, 2b, and 2c shou	ld equal 100%.								
За	Are there endowment funds not in the posses	sion of the organiza	ation that ar	re held ar	nd administer	ed for the	e organizati	on		
	by:								Ye	s No
	(i) Unrelated organizations								3a(i)	
	(ii) Related organizations								3a(ii)	
b	If "Yes" on line 3a(ii), are the related organizat								3b	
4	Describe in Part XIII the intended uses of the	organization's endo	wment fund	ds.						
Pai	t VI Land, Buildings, and Equipme	ent.								
	Complete if the organization answered	"Yes" on Form 990	), Part IV, lir	ne 11a. S	See Form 990	, Part X, I	ine 10.			
	Description of property	(a) Cost or o	ther	(b) Cost	or other	(c) Ac	cumulated		(d) Book va	lue
		basis (investr	ment)	basis	(other)	dep	reciation			
1a	Land									
	Buildings									
	Leasehold improvements				3,768.		3,76			0.
	Equipment			9	0,594.		67,57	7.	23,	017.
	Other									
	I. Add lines 1a through 1e. (Column (d) must ed		X column i	B). line 1	0c.)			ightharpoonup	23,	017.

Schedule D (Form 990) 2021

chedule D (Form 990) 2021 THE DELTA	INSTITUTE	36-	-4210191 Page
Part VII Investments - Other Securities.			
Complete if the organization answered "Ye			
(a) Description of security or category (including name of security	(b) Book value	(c) Method of valuation: Cost or end-	of-year market value
f) Financial derivatives			
2) Closely held equity interests			
3) Other			
(A)			
(B)			
(C)			
(D)			
(E)			
(F)			
(G)			
(H)			
otal. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)   Part VIII   Investments - Program Related.			
Complete if the organization answered "Ye	es" on Form 990 Part IV line	11c See Form 990 Part X line 13	
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-	of-vear market value
	(b) Book value	(c) Welliod of Valuation. Cost of Cha	or year market value
(1)			
(2)			
(3)			
(4) (5)			
(6)			
(7)			
(8)			
(9)			
otal. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)	•		
Part IX Other Assets.	-		
Complete if the organization answered "Ye	es" on Form 990, Part IV, line	11d. See Form 990, Part X, line 15.	
-	(a) Description		(b) Book value
(1) BENEFICIAL INTEREST IN T	RUST		5,108,626
(2) RIGHT OF USE ASSET			679,558
(3)			
(4)			
(5)			
(6)			
(7)			
(8)			
(9)			
otal. (Column (b) must equal Form 990, Part X, col. (B)	line 15.)	<b>&gt;</b>	5,788,184
Part X Other Liabilities.			
Complete if the organization answered "Ye	es" on Form 990, Part IV, line	11e or 11f. See Form 990, Part X, line 25.	
. (a) Description of liability			(b) Book value
(1) Federal income taxes			4=4 000
(2) REVOLVING LOAN FUND - CO			174,299
	A T CART T CART		150,000
(3) SMALL BUSINESS ADMINISTR (4) OPERATING LEASE LIABILIT			714,574

Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.)

Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII

Schedule D (Form 990) 2021

1,038,873.

(6) (7) (8)

1	Complete if the organization answered "Yes" on Form 990, Part IV, line	12a.		
-	Total revenue, gains, and other support per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:			
а	Net unrealized gains (losses) on investments	2a		
b				
С				
d				
е	Add lines 2a through 2d		2e	
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:			
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a		
b	Other (Describe in Part XIII.)	4b		
С	Add lines <b>4a</b> and <b>4b</b>		4c	
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)		5	
Pa	rt XII Reconciliation of Expenses per Audited Financial Stat		ses per Return.	
	Complete if the organization answered "Yes" on Form 990, Part IV, line			
1	Total expenses and losses per audited financial statements		1	
2	Amounts included on line 1 but not on Form 990, Part IX, line 25:	1 1		
а		l l		
b	Prior year adjustments	2b		
С	Other losses	2c		
d	,	2d		
е	J			
3	Subtract line 2e from line 1		3	
4	Amounts included on Form 990, Part IX, line 25, but not on line 1:	1 1		
	, , , , , , , , , , , , , , , , , , , ,			
	Other (Describe in Part XIII.)	4b		
	Add lines 4a and 4b			
D <sub>2</sub>	Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18, rt XIII Supplemental Information.	)	5	
		Doubly lines the seed Ob. I	Part V. line 4: Dart V. line 0: Dart V	
	ide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any		rart V, line 4, Part X, line 2, Part X	,
II Ies	2d and 4b, and Part All, lines 2d and 4b. Also complete this part to provide any	additional information.		

Schedule D (Form 990) 2021

#### **SCHEDULE I** (Form 990)

Department of the Treasury Internal Revenue Service

**Grants and Other Assistance to Organizations.** Governments, and Individuals in the United States

Complete if the organization answered "Yes" on Form 990, Part IV, line 21 or 22.

➤ Attach to Form 990.

► Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047 Open to Public

Inspection **Employer identification number** Name of the organization 36-4210191 THE DELTA INSTITUTE Part I General Information on Grants and Assistance Does the organization maintain records to substantiate the amount of the grants or assistance, the grantees' eligibility for the grants or assistance, and the selection 1 X Yes criteria used to award the grants or assistance? Describe in Part IV the organization's procedures for monitoring the use of grant funds in the United States. Part II Grants and Other Assistance to Domestic Organizations and Domestic Governments. Complete if the organization answered "Yes" on Form 990, Part IV, line 21, for any recipient that received more than \$5,000. Part II can be duplicated if additional space is needed. (f) Method of 1 (a) Name and address of organization (b) EIN (c) IRC section (d) Amount of (e) Amount of (g) Description of (h) Purpose of grant valuation (book, or government (if applicable) cash grant noncash noncash assistance or assistance FMV, appraisal, assistance other) ALLEGAN CONSERVATION DISTRICT 1668 LINCOLN RD PROJECT 38-6033609 GOVERNMENT 0 PARTNER/CONSULTANT ALLEGAN, MI 49010 23,946, GEI CONSULTANTS, INC. PO BOX 843005 PROJECT 04-2468348 BOSTON, MA 02284 57,461 0. PARTNER/CONSULTANT 389NM LLC 3313 NORTH SEELEY AVENUE PROJECT CHICAGO, IL 60618 81-4328334 57,250 0. PARTNER/CONSULTANT HOBART SANITARY DISTRICT 414 MAIN STREET PROJECT HOBART IN 46342 35-6001058 40 000 0. PARTNER/CONSULTANT MICHIGAN STATE UNIVERSITY 426 AUDITORIUM RD, ROOM 2 PROJECT 38-6005984 GOVERNMENT EAST LANSING, MI 48824 19 897 0. PARTNER/CONSULTANT MUSKEGON CONSERVATION DISTRICT 4735 HOLTON ROAD PROJECT TWIN LAKE, MI 49457 38-2333068 6 518 0 PARTNER/CONSULTANT 2 Enter total number of section 501(c)(3) and government organizations listed in the line 1 table Enter total number of other organizations listed in the line 1 table

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2021

Part II Continuation of Grants and Other Assistance to Domestic Organizations and Domestic Governments (Schedule I (Form 990), Part II.)												
(a) Name and address of organization or government	(b) EIN	(c) IRC section if applicable	(d) Amount of cash grant	(e) Amount of noncash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance					
OCEANA CONSERVATION DISTRICT 1064 INDUSTRIAL PARK DRIVE SHELBY, MI 49455	38-2059002	GOVERNMENT	7,000.	0.			PROJECT PARTNER/CONSULTANT					
WINROCK INTERNATIONAL 2101 RIVERFRONT DRIVE LITTLE ROCK, AR 72202	71-0603560	501(C)(3)	52,908.	0.			PROJECT PARTNER/CONSULTANT					
	-		·		1		<u> </u>					

Schedule I (Form 990) 2021 THE DELTA INSTI	TUTE				36-4210191	Page 2
Part III Grants and Other Assistance to Domestic Individuals Part III can be duplicated if additional space is needed.	. Complete if the	e organization answe	ered "Yes" on Form 9	990, Part IV, line 22.		
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash	assistance
FARMING GRANT	1	38,505.	0.			
Part IV Supplemental Information. Provide the information red	guired in Dort L lin	o 2: Port III. column	(b); and any other as	Nditional information		
PART I, LINE 2:	quired iii Fart i, iii	le 2, Part III, Columin	(b), and any other ac	запона іногнацон.		
DELTA MAINTAINS ACCOUNTING SYSTEMS	. FINANCI	AL RECORDS	S AND PROJE	СТ		
MANAGEMENT SYSTEMS TO ACCURATELY A						
SHALL INCLUDE BOTH FEDERAL, STATE,						
PROJECT MANAGEMENT SYSTEM PROVIDES						
AWARD BY THE COMPONENT PROJECT AND	BUDGET C	COST CATEGO	RIES. THE	SYSTEMS ALSO		
INCLUDE BUDGETARY CONTROLS TO PREC	LUDE INCU	JRRING OBLI	GATIONS IN	EXCESS OF		
TOTAL FUNDS AVAILABLE FOR A BUDGET	COST CAT	EGORY.				

## **SCHEDULE J** (Form 990)

**Compensation Information** 

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" on Form 990, Part IV, line 23. Attach to Form 990.

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization

Department of the Treasury

Internal Revenue Service

Employer identification number THE DELTA INSTITUTE 36-4210191 Part I Questions Regarding Compensation

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments  Health or social club dues or initiation fees			
	Discretionary spending account Personal services (such as maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,			
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	2		
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director, but explain in Part III.			
	X Compensation committee Written employment contract			
	X Independent compensation consultant X Compensation survey or study			
	X Approval by the board or compensation committee			
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in or receive payment from a supplemental nonqualified retirement plan?	4b		
С	Participate in or receive payment from an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.			
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		<u>X</u>
b	Any related organization?	5b		X
	If "Yes" on line 5a or 5b, describe in Part III.			
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
	The organization?	6a		<u>X</u>
b	Any related organization?	6b		Х
	If "Yes" on line 6a or 6b, describe in Part III.			
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments			
	not described on lines 5 and 6? If "Yes," describe in Part III	7		<u>X</u>
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		<u>X</u>
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53.4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2021

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

THE DELTA INSTITUTE

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	(B) Breakdown of V	V-2 and/or 1099-MISo compensation	C and/or 1099-NEC	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	(F) Compensation in column (B)	
(A) Name and Title	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990	
(1) WILLIAM SCHLEIZER (i)	194,902.	0.	0.	0.	16,377.		0.	
CEO (ii)	0.	0.	0.	0.	0.	0.	0.	
(2) HELEN HARDY (i)	155,230.	0.	0.	0.	15,459.		0.	
DIRECTOR, FINANCE & OPS (ii)		0.	0.	0.	0.	0.	0.	
(i)								
(ii)								
(i)								
(ii)								
(i)								
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rovide the information, explanation, or descriptions	s required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

## SCHEDULE O (Form 990)

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

▶ Attach to Form 990 or Form 990-EZ.

▶ Go to www.irs.gov/Form990 for the latest information.

2021
Open to Public Inspection

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service

Name of the organization

THE DELTA INSTITUTE

Employer identification number 36-4210191

FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION: CHALLENGES ACROSS THE MIDWEST. FORM 990, PART VI, SECTION B, LINE 11B: THE ORGANIZATION'S DIRECTOR OF FINANCE AND OPERATIONS WORKS CLOSELY WITH THE FORM 990 PREPARER IN ANSWERING ALL QUESTIONS ON THE FORM AS WELL AS PROVIDING ACCURATE FINANCIAL AND OTHER INFORMATION FOR INCLUSION. A DRAFT THE FORM IS THEN REVIEWED BY THE CEO AND DIRECTOR OF FINANCE AND OPERATIONS PRIOR TO FINALIZATION. ANY CHANGES THEY DETERMINE ARE REQUIRED ARE INCORPORATED INTO THE FORM PRIOR TO FILING. THE 990 IS ALSO PROVIDED TO THE FINANCE COMMITTEE PRIOR TO FILING. FORM 990, PART VI, SECTION B, LINE 12C: CONFLICT OF INTEREST STATEMENT IS REVIEWED AND UPDATED ANNUALLY BY ALL OFFICERS AND DIRECTORS. FORM 990, PART VI, SECTION B, LINE 15: THE EXECUTIVE COMMITTEE OF THE ORGANIZATION SETS THE COMPENSATION FOR THE CEO USING EXTERNAL DATA. EACH YEAR THE CHAIR OF THE BOARD MEETS WITH THE CEO TO REVIEW PERFORMANCE AGAINST GOALS AND ESTABLISH COMPENSATION FOR THE NEW BUDGET YEAR. THE CEO DETERMINES ALL OTHER EMPLOYEE SALARIES BASED ON EXTERNAL DATA. FORM 990, PART VI, SECTION C, LINE 19: FORMS ARE MADE AVAILABLE UPON REQUEST.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule O (Form 990) 2021

#### **SCHEDULE R** (Form 990)

Related Organizations and Unrelated Partnerships

Complete if the organization answered "Yes" on Form 990, Part IV, line 33, 34, 35b, 36, or 37.

Attach to Form 990.

Department of the Treasury Internal Revenue Service Name of the organization

► Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

Open to Public Inspection

Name of the organization THE DELTA INST	ITUTE				En	nployer identifi 36-42101		umber
Part I Identification of Disregarded Entities. Complet	e if the organization answered "Yes"	on Form 990, Part IV, line 30	3.					
(a)  Name, address, and EIN (if applicable)  of disregarded entity	<b>(b)</b> Primary activity	(c) Legal domicile (state of foreign country)	(d) or Total inco	me End-of-yea		Direct of	(f) controllin ntity	ng
DELTA P2E2 CENTER, LLC - 06-1765349  35 E. WACKER DR., STE 1200  CHICAGO, IL 60601	SUPPORT IMPLEMENTATION OF POLLUTION PREVENTAION AND ENERGY EFFICIENCY	ILLINOIS		0.	0.	THE DELTA I	NSTITUT	ге
DELTA REVERE PROGRAM, LLC - 20-3026664  35 E. WACKER DR., STE 1200  CHICAGO, IL 60601	FINANCIAL SUPPORT FOR ECO-FRIENDLY, RESIDENTIAL IMPROVEMENTS	ILLINOIS		0.	<u> </u>	THE DELTA I		
Part II Identification of Related Tax-Exempt Organizations during the tax year.	tions. Complete if the organization	 answered "Yes" on Form 990	), Part IV, line 34, t	Decause it had one	or more	related tax-exe	mpt	
(a) Name, address, and EIN of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))	1	(f) ct controlling entity	con	(g) 512(b)(13) atrolled atity?
DELTA REDEVELOPMENT INSTITUTE - 36-4282747  35 E. WACKER DR., STE 1200  CHICAGO, IL 60601	BROWNFIELD REDEVELOPMENT	ILLINOIS	501(C)(3)	LINE 12A, I	THE DE		1.00	X

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Schedule R (Form 990) 2021

		0 11 70 11	N/
		Complete if the organization answered	'Yes" on Form 990, Part IV, line 34, because it had one or more related
i ai t iii	organizations treated as a partnership during the tax year.		

(a) Name, address, and EIN of related organization	(b) Primary activity	Legal domicile (state or foreign	(d) Direct controlling entity	(e) Predominant income (related, unrelated, excluded from tax under sections 512-514)	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproportionate allocations?		(i) Code V-UBI amount in box 20 of Schedule	(j) General managir partner	(k) Percentage ownership
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes N	0

Part IV Identification of Related Organizations Taxable as a Corporation or Trust. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, because it had one or more related organizations treated as a corporation or trust during the tax year.

(a)  Name, address, and EIN  of related organization	<b>(b)</b> Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership		tion b)(13) rolled tity?
		Country)						Yes	No

Page 3

Yes No

Note: Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.

Part V Transactions With Related Organizations. Complete if the organization answered "Yes" on Form 990, Part IV, line 34, 35b, or 36.

1 During the tax year, did the organization engage in any of the following transactions with one or more related organizations listed in Parts II-IV?

a Receipt of (i) interest, (ii) annuities, (iii) royalties, or (iv) rent from a controlled entity

b	Gift, grant, or capital contribution to related organization(s)				1b		X		
С	Gift, grant, or capital contribution from related organization(s)				1c		X		
					1d		X		
е	Loans or loan guarantees by related organization(s)				1e		X		
f	Dividends from related organization(s)				1f		Х		
g	Sale of assets to related organization(s)				<b>1</b> g		X		
					1h		X		
i	Exchange of assets with related organization(s)				1i		X		
j					1j		Х		
k	Lease of facilities, equipment, or other assets from related organization(s)				1k		Х		
					11		X		
m									
n	Sharing of facilities, equipment, mailing lists, or other assets with related organization(				1n		X		
					10	Х			
р	Reimbursement paid to related organization(s) for expenses				<b>1</b> p	X			
					1q	X			
r	Other transfer of cash or property to related organization(s)				1r		X		
s	Other transfer of cash or property from related organization(s)				1s		X		
2	If the answer to any of the above is "Yes," see the instructions for information on who	must complete th	is line, including covered rela	ationships and transaction thresholds.					
	(a) Name of related organization	<b>(b)</b> Transaction type (a-s)	(c) Amount involved	(d) Method of determining amount in	volved				
(1)									
(2)									
<u>,-,</u>									
(3)									
(4)									
(5)									
(6)									
`	Dividends from related organization(s)  g Sale of assets to related organization(s)  h Purchase of assets from related organization(s)  Exchange of assets with related organization(s)  Lease of facilities, equipment, or other assets to related organization(s)  Lease of facilities, equipment, or other assets from related organization(s)  Lease of facilities, equipment, or other assets from related organization(s)  Performance of services or membership or fundraising solicitations for related organization(s)  Performance of services or membership or fundraising solicitations by related organization(s)  Performance of services or membership or fundraising solicitations by related organization(s)  Reimbursement paid employees with related organization(s)  Reimbursement paid to related organization(s) for expenses  Reimbursement paid to related organization(s) for expenses  Other transfer of cash or property to related organization(s)  If the answer to any of the above is "Yes," see the instructions for information on who must complete this line, including covered relationships and transaction thresholds.  (a)  Name of related organization  Transaction  Amount involved  Method of determining amount involved		R (For	n 990)	2021				
		71 (1)							

Schedule R (Form 990) 2021 THE DELTA INSTITUTE 36-4210191 Page 4

Part VI Unrelated Organizations Taxable as a Partnership. Complete if the organization answered "Yes" on Form 990, Part IV, line 37.

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a) Name, address, and EIN of entity	(b) Primary activity	(c)	(d) Predominant income (related, unrelated, excluded from tax under sections 512-514)	Are all partners sec. 501(c)(3) orgs.?  Yes No	(f) Share of total income	(g) Share of end-of-year assets	(h) Disproptionat allocatio	Code V-UBI amount in box 2 of Schedule K-	General of managing partner?  Yes No	(k) Percentage ownership